

Come And See!

Soul-winning Program

Come and see the works of God:
He is awesome in His dealings with the children of men.

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COME & SEE OVERVIEW

CLASS DATE

- _____ Lesson 1 - Introduction & Demonstration (This is a 3 hour lesson. There will be no *Seeing is Believing On the Job Training* this night.)
- _____ Lesson 2 - What to Expect & Identifying Divine Appointments
- _____ Lesson 3 - Making friends through **Conversation**
- _____ Lesson 4 - **Conversation**
- _____ Lesson 5 - **Introduction** - God is Holy
- _____ Lesson 6 - **Introduction** - God is Just
- _____ Lesson 7 - **Introduction** - God is Love
- _____ Lesson 8 - **Introduction** - God is Gracious
- _____ Lesson 9 - Practical Helps & Catch up night
- _____ Lesson 10 - **Invitation**
- _____ Lesson 11 - **Assimilation**
- _____ Lesson 12 - Verses Test, General Knowledge Review, and Q & A
- _____ Lesson 13 - Turn in Oral Presentation Memory Sheets, Final Exam & Testimonies

Seeing is Believing (On the job training)

This is the list we are asking your trainer to check each night as he or she leads your soul-winning team. Taking time to read it some time each week will remind you what to pray for, aim at, and expect as you visit together.

TRAINER ✓ LIST

In the Car

- Ask each team member to pray in the car at the beginning of *Seeing is Believing*.
- Depend on Christ for boldness through the Holy Spirit. This will help breed boldness into your trainees.
- Be in charge of where to go.
- Assign each team member his or her part in the visit.
- Plan when to “toss” the presentation to the trainee after Lesson 5.
- Anticipate God’s Divine appointments.

- Keep moving; find souls; use all the time you have.
- Use extra time in the car to practice the **Come and See** Soul-winning Presentation.
- Ensure spiritual conversation in the car.
- Lead a debriefing discussion that will assist in filling out the *Seeing is Believing* Debriefing Chart.
- Lead in prayer when you get back to the church.

In the Home

- Determine to get into homes.
- Be sure to ask, “May we come in?”
- Be sure to turn the conversation to the Theme of Theme and invite the prospect to “Come and See the works of the Lord.”
- Stick with the Come and See Soul-winning Presentation when you are on *Seeing is Believing* visitation.
- Use questionnaires when it looks like the visits handed you are not going to present an opportunity to witness.
- Be in the Come and See Presentation by 8:30 to 8:40 or come back to the church.

In the Trainee’s Life

- Endeavor to give the trainee experience.
- Don’t let a week go by without the trainee hearing or saying the presentation in person. (If you need to, go to a church member who will listen, or worst case scenario, practice the presentation with your team.)
- Remember - “Soul-winning is better caught than taught.”
- Keep momentum going throughout the entire course, especially through the middle plateau. (Check to see if your trainee is caught up on all work and understands everything thus far.)
- “Being confident of this very thing, that he which hath begun a good work in you will perform it until the day of Jesus Christ” (Philippians 1:6)

Name: _____

Lesson 1 Assignment Sheet

- Turn in Commitment Card.
- Read Information Sheet.
- Read Chapters 1-5 from *Just What the Doctor Ordered*.
- Pray about which two Prayer Partners you should ask.
- Listen to the **Come and See** *Demonstration Tape*.
- Memorize Psalm 66:5.
- Memorize Lesson 1 Memory Sheet.
- Say Lesson 1 Memory Sheet out loud from memory to mirror.
- Say Lesson 1 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Lesson I Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

④ **God is Gracious** and offers salvation as a gift.

Introduction –

I must introduce the sinner to the Savior.

① **God is Holy** and cannot tolerate our sin.

Invitation –

I must offer the inquirer the gift of Eternal Life.

② **God is Just** and cannot overlook our sin.

③ **God is Loving** and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 1

I. God's Church Planting /Growth Model

GOD'S CHURCH PLANTING/GROWTH MODEL			
(Each soul won and called to the life of Christ is a microcosm of planting a church.)			
• Conversation		λαλεω	"Spake" - Acts 11:20
• Evangelization	(Introduction & Invitation)	ευαγγελιζω	"Preaching" - Acts 11:20
• Assimilation		παρακαλεω	"Exhorted" - Acts 11:23
• Indoctrination	(Regular Church Involvement)	διδασκω	"Taught" - Acts 11:26

Building the Church will never be accomplished without God's hand of blessing

- And the hand of the Lord was with them: and a great number believed, and turned unto the Lord. (Acts 11:21).

Divine Appointment Concept

- God is the Lord of the harvest. He sends us forth as reapers into His harvest. If we are to see souls saved for His glory, we must depend on Him to lead us to those He has prepared. (Matthew 9:36-38)

Bridging the Gap

There are four verbs used to describe the communication involved in the first Church plant in heathen territory. The first verb is "conversation."

Conversation to Introduction

- If someone asked you how to get to heaven, would you be willing to tell them? Would you know enough of the Gospel to explain it to them? No doubt the answer to both of these questions is an unreserved yes. Our problem is not that we don't want to "preach." Our problem is not that we don't know what to say. **Our problem** is finding opportunities to give the Gospel.

"Soul-winners are not soul-winners because of **what** they know, but because of **the Person** they know, how well they know Him and how much they long for others to know Him."

– Dawson Trotman founder of the Navigators.

The second verb in God's Church Planting Model is preaching, but if we don't learn how to accomplish the first verb, we will not have very many chances to preach. Notice that the early disciples turned the conversations they had in Antioch into preaching opportunities. How many preaching opportunities do you get a day? How many conversations do you have each day? Our need is to turn our daily conversations into opportunities to introduce men to Jesus.

Clay Henry Trumbull's Life-Resolve (Father to Charles Trumbull author of Victory in Christ)

- As a young professional, Clay H. Trumbull worked as an office clerk and lived in a boarding house. One day he got a letter from a friend back home. He went to a small map-closet at work where he could be alone while he read the letter. It told him clearly how to be saved and made a personal appeal to receive Christ. He knelt on the floor of that map-closet and readily prayed the sinner's prayer. The next day on the way to work he took the opportunity to introduce a co-worker to his new found joy and urged him to make the same decision..

The man's response burned another decision deep into Trumbull's heart. He answered with shame and conviction, "I've been a Christian since a child, but never said a word that caused you to suspect it. I see now that you would have no doubt received Christ if I had but opened my mouth." That day Clay Henry Trumbull made this resolve that he kept the rest of his life.

- **"Whenever I am in such intimacy with a soul as to be justified in choosing my subject of conversation, the theme of themes shall have prominence between us, so that I may learn of his need, and if possible, meet it."**

Analysis:

In what way does this resolve guard against haphazard or discourteous efforts?

In what circumstances does this resolve call for boldness?

Why should each Christian make this same resolve?

What is this resolve's definite and declared purpose?

Here is the resolve in more simple language.

- **I resolve to direct every conversation I possibly can to the theme of themes, learn of that soul's need, and if possible meet it.**

Will you make this your Life-Resolve?

In what ways do you think it will change your life?

Assimilation to Indoctrination

The next two verbs, assimilate and indoctrinate, are equally interrelated.

- The concept of paving the way is true about discipleship too. Our churches are good at teaching, but frankly, we are not very good at getting our converts to church. The verb **παρὰκαλεῖν** means to call along side. The word "assimilate" means to incorporate or to make a part of. God has called and equipped us to call our converts to become a part of us. We must befriend them and do whatever is necessary to facilitate this process.
- Imagine a mother telling a newborn, "Breakfast is at 8:00 am. Be there!" If the baby didn't come would she say? - "I guess he wasn't really born." NO! She takes breakfast to the baby. How long does she do that? - As long as it takes.

or . . .

Can you imagine a mother allowing someone else to raise her baby? NO! Except in extreme circumstances she would never allow this to happen. Why? Because that's her baby! The child **belongs** to her! May God give us this attitude toward our "spiritual babies."

It is only when we have assimilated the new convert into our church family that we will have the ability to "teach them to observe" and see him become a productive member of the Kingdom of Heaven.

II. Introduction to The **Come and See** Gospel Presentation

Come and See is thorough and Theo-centric. It will equip you with all the tools you will need to be used by the Holy Spirit as He draws men and women to our Lord Jesus Christ. It introduces a prospect to the God of the Bible, and invites him to **see** that that God is a person Who has specific characteristics and to **see** man's relationship to those characteristics.

- **Conversation** - We usually need to pave the way to introducing people to the Savior through a brief conversation that turns a man or woman's heart and mind toward Spiritual things.

Resolve - I must turn the conversation to the Theme of Themes.

- **Introduction** - Before we can expect a soul to make the decision to begin a relationship with God, it is imperative to introduce God as a person Who has definable attributes.

Resolve - I must introduce the sinner to the Savior.

The Bible teaches us that the Holy Spirit is come to convince the world of the truth about sin, righteousness, and judgment. – "And when he is come, he will reprove the world of sin, and of righteousness, and of judgment:" (John 16:8).

The Apostolic example is preaching these same three themes. "And as he reasoned of righteousness, temperance (*sin*), and judgment to come, Felix trembled, and answered, 'Go thy way for this time; when I have a convenient season, I will call for thee.'" (Acts 24:25).

Paul declared the truth about God, and the Holy Spirit convinced Felix of it's truth. He didn't use apologetics or logical emphasis. He declared simple truths to Felix and expected the Holy Spirit to convince him. It is clear from the context that Felix was convinced in his heart of his need even though did not make a decision.

The Emphasis of this program is a clear and simple presentation of the Gospel as opposed to an apologetic approach. It relies on the power of the Gospel to convince the sinner of His need and draw him to the Savior.

"For I [Paul] am not ashamed of the **gospel of Christ**: for it is the power of God **unto salvation** to every one that believeth" (Romans 1:16)

"And I [Jesus], if I be lifted up from the earth, **will draw all men unto me.**" (John 12:32)

Rather than start with the premise that man has a problem and needs God, the **Come and See** Gospel Presentation begins with a simple introduction to God as a person and invites man to see his resulting dilemma. It is designed to show a sinner that:

- ① **God is Holy** and cannot tolerate our sin. - *Sin*
- ② **God is Just** and cannot overlook our sin. - *Judgment*
- ③ **God is Loving** and has reached out to us. (He has provided a way for us to be close to Him.) - *Righteousness provided*
- ④ **God is Gracious** and gives salvation as a gift. - *Righteousness obtained*
- **Invitation** - Using the format of a public invitation the **Come and See** Gospel Presentation will guide you to draw the prospect to a decision in a direct, yet smooth flowing sequence that will allow the Holy Spirit to convert a sinner without man's manipulation.

Resolve - I must offer the inquirer the gift of Eternal Life.

- **Assimilation** - Jesus said in John 15:16 "I have chosen you...that ye should go and bring forth fruit, and that *your fruit should remain:....*" The context of this verse indicates that we are to teach our "fruit" how to abide in Christ. This portion of the presentation is only an introduction, but is designed to encourage the convert to plumb the depths of his newly obtained "riches in Christ."

Resolve - I must call the disciple to the Life of Christ.

III. The fivefold priorities of **Come and See**

- #1 To manifest the powerful person of Christ by allowing Him to use us in His continuing ministry of transforming lives
- #2 To train men and women to be diligent and effective laborers in the Master's plenteous harvest fields
- #3 To train men to call converts to live the transforming life of Christ.
- #4 To lead men to Christ.
- #5 To disciple converts.
(He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing his sheaves with him. Psalms 126:6).

IV. The "Why's" of the Method of the **Come and See** Soul-winning Program

The Command - Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen. (Matthew 28:19-20).

The Church -

- Ephesians 4:11-12 And he gave some, apostles; and some, prophets; and some, evangelists; and some, pastors and teachers; For the perfecting [*equipping*] of the saints, for [*into*] the work of the ministry, for the edifying of the body of Christ:
- II Timothy 2:2 And the things that thou hast heard of me among many witnesses, the same commit thou to faithful men, who shall be able to teach others also.

The Concept - *Seeing is Believing* (On the Job Training)

Seeing the Word – Some people believe because they simply choose to believe the **words** of God and as a result *see* the **work** of God accomplished.

- Matt. 4:19 And he saith unto them, Follow me, and I will make you fishers of men.
- Rom. 10:17 So then faith *cometh* by hearing, and hearing by the **word** of God.

Seeing the Work – Others have to *see* the **works** of God before they come to faith in the **Word** of God.

- John 10:37-38 If I do not the works of my Father, believe me not. But if I do, though ye believe not me, **believe the works: that ye may know, and believe**, that the Father is in me, and I in him.
- John 14:12 Verily, verily, I say unto you, **He that believeth on me, the works that I do shall he do also**; and greater *works* than these shall he do; because I go unto my Father.
- It has been said, “Soul winning is better caught than taught.”
- Psalm 126:5-6 They that sow in tears shall reap in joy. He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with **rejoicing, bringing** his sheaves *with him*.

The Conviction - And the hand of the Lord was with them: and a great number believed, and turned unto the Lord. (Acts 11:21).

See “God’s Plan to Preach the Gospel to Every Creature” Chart

V. **Jesus is the Answer Ministries**

Come and See

Inquirer’s Bible Study

Learning to Live with God

VI. *Conversational Evangelism*

1. Turning conversations to Evangelism
2. Conversational Style Presentation
3. Conversation = Lifestyle / Making Evangelism a Way of Life

VII. Catch the Vision

Proverbs 29:18a – **“Where there is no vision, the people perish”**

This story is based on an old sermon illustration. Though it is a fictitious story it has been repeated many times in real life.

Jack was on his way home for the 1st time in twenty-five years. He remembered the last day he had seen the old building. He was much younger then. He had grown up in that church. His best memories were of the missionaries that preached there. He could see Pastor Jenkins now

- his eyes burning as missionary after missionary reminded the congregation of the call to the world. He remembered the teens in the youth group meeting each Sunday night before Evening Service to pray for missions. How Jack had longed to be old enough to be a part of their number. He wondered how many of those kids were still burdened for missions today. He should have kept up better.

He remembered how fast that time went. He was just a kid wishing he could be a part of the activity. Then he was in the midst of the activity and the burden for reaching the world with the Gospel Message was so real it consumed his thinking. He remembered the Missions Conference when Pastor Jenkins hung the sign in the back of the auditorium. - **Where there is no vision, the people perish.** That was the week he finally surrendered to be a missionary. In the back of his mind he sensed that God had called him, but that Sunday he **knew** for the first time that God wanted **him** to be a missionary. Then he was off to Bible College, with only brief visits home now and then. He remembered how feeble Pastor Jenkins looked at his commissioning service, and wasn't surprised to learn of his home going while he was in language school.

He may have been feeble, but he was still sharp, and Jack remembered with a thankful heart how he stopped a line of questioning at his ordination counsel. Jack remembered wondering how he should answer the question on predestination. His thoughts whirled! It seemed that the question grew wings as one man after another added his spin on it. Pastor Jenkins had placed a reassuring hand on Jack's shoulder and said, "This question has been debated for decades, and we on the counsel can't even agree on the answer. I don't think it's appropriate to have this young missionary drawn into it. Jack why don't you tell them about your burden for the Congo."

It was that same hand that Jack remembered now - heavy, yet comforting on his shoulder as the deacons and Pastor Jenkins laid hands on him that next day and commissioned him to be their missionary. What a weight of responsibility and sense of confidence they laid on him that day. Then there was the memory of the people standing in front of that old vibrant country church waving goodbye, there was the last minute prayer with Pastor at the Train Station, and then he was gone

That was twenty-five years ago now. It had been hard not to be able to go home when his parents had died suddenly in the accident, but they were buried in the churchyard by the time word got to him. Besides, the work was thriving and there was no one to take his place. He had received letters from the ladies' missionary society for some years, but they began to dwindle. It had been three years since he had heard anything.

As he rounded the corner he was devastated by what he saw. The building was faded, with white paint peeling from its warped siding. Some of the tall narrow windows were broken and ugly. The grass was wild and un-mowed. Even the hitching post was broken. Jack walked up the tilted stairs and peered in the window on the door. He was not surprised to find that it was unlocked. No one had ever locked the doors to this church. He could almost hear the voices of the congregation singing as he walked down the squeaking wood floor of the center aisle. Some of the hymnbooks were still in their racks, but the dust of disuse was thick. Jack was confused. How could this happen? He remembered such life in this room, and now it was if he were walking

in a mausoleum. He climbed up the creaking steps to the old ornate pulpit, ran his hands over its dusty top, and turned to look back at what used to be. Then he saw it! On the back wall, the sign that had been put up years ago in the height of zeal was sagging and broken. The part remaining on the wall spelled out what had happened to the life of this church:

... no vision, the people perish.

A vision is a divine communication.

Vision is larger than what we are doing or in some cases able to do. Vision is the goals at which we are aiming.

The word perish means to let go, to neglect, or to loosen.

In Matthew 18:18 Jesus said, “Verily I say unto you, ‘Whatsoever ye shall bind on earth shall be bound in heaven: and whatsoever ye shall **loose** on earth shall be **loosed in heaven.**’”

May we determine to keep our vision clear so as not to loosen our grip on those in need.

A. The Source of The Vision

1. Christ is the Head of the Church - Ephesians 5:23 ... Christ is the **head of the church**: and He is the Savior of the body.
2. He Told us His Vision - Marke 16:15, “Preach the Gospel to Every Creature”

B. The Substance of the Vision

1. World Evangelism
 - a. The Command - Preach the Gospel to Every Creature
 - b. Conundrum
 - 1.) There is no way that I, one person, can preach the Gospel to every creature.
 - 2.) So I show my urgency to do as much as I can by using
 - Come and See
 - Inquirer’s Bible Study
 - Learning to Live with God
2. Church Planting

GOD'S CHURCH PLANTING/GROWTH MODEL			
• Conversation		λαλεω	“Spake” - Acts 11:20
• Evangelization	(Introduction & Invitation)	ευαγγελιζω	“Preaching” - Acts 11:20
• Assimilation		παρακαλεω	“Exhorted” - Acts 11:23
• Indoctrination	(Regular Church Involvement)	διδασκω	“Taught” - Acts 11:26

C. The Stirring of the Vision

1. The Responsibility - “stir up the gift”

Wherefore I put thee in remembrance that thou stir up the gift of God, which is in thee by the putting on of my hands. (II Timothy 1:6)

2. The Method - Praying

Now I beseech you, brethren, for the Lord Jesus Christ's sake, and for the love of the Spirit, that ye strive together with me in your prayers to God for me; (Romans 15:30)

Pray ye therefore the Lord of the harvest, that He will send forth laborers into His harvest (Matthew 9:38)

What is the vision God is giving you?

How is God accomplishing your vision through YOU?

What changes is He asking you to make?

What changes are you willing to committing to make, right now?

God's Plan to Preach the Gospel to Every Creature

If you and I were both gifted evangelists and were able to lead **1,000 souls** to the Lord every week that would be **104,000 souls in one year!** If we were able to do that for 16 years we would be privileged to see **1,664,000** souls brought into the Kingdom of God.

BUT!

If you and I each determined to ask God for just one soul every six months and then trained that one to do the same, and each continued to go after and train their man or woman,

- This would be the result!

1 st Year	$2 \times 2 = 4$	$4 \times 2 = 8$
2 nd Year	$8 \times 2 = 16$	$16 \times 2 = 32$
3 rd Year	$32 \times 2 = 64$	$64 \times 2 = 128$
4 th Year	$128 \times 2 = 256$	$256 \times 2 = 512$
5 th Year	$512 \times 2 = 1,024$	$1,024 \times 2 = 2,048$
6 th Year	$2,048 \times 2 = 4,096$	$4,096 \times 2 = 8,192$
7 th Year	$8,192 \times 2 = 16,384$	$16,384 \times 2 = 32,768$
8 th Year	$32,768 \times 2 = 65,536$	$65,536 \times 2 = 131,072$
9 th Year	$131,072 \times 2 = 262,144$	$262,144 \times 2 = 524,288$
10 th Year	$524,288 \times 2 = 1,048,576$	$1,048,576 \times 2 = 2,097,152$
11 th Year	$2,097,152 \times 2 = 4,194,304$	$4,194,304 \times 2 = 8,388,608$
12 th Year	$8,388,608 \times 2 = 16,777,216$	$16,777,216 \times 2 = 33,554,432$
13 th Year	$33,554,432 \times 2 = 67,108,864$	$67,108,864 \times 2 = 134,217,728$
14 th Year	$134,217,728 \times 2 = 268,435,456$	$268,435,456 \times 2 = 536,870,912$
15 th Year	$536,870,912 \times 2 = 1,073,741,824$	$1,073,741,824 \times 2 = 2,147,483,648$
16 th Year	$2,147,483,648 \times 2 = 4,294,967,296$	$4,294,967,296 \times 2 = \mathbf{8,589,934,592}$

I'LL START NOW. WILL YOU?

Name: _____

Lesson 2 Assignment Sheet

- Fill out cards for and meet with 2 prayer partners.
- Read chapters 1-2 from *Pathway to Power*.
- Memorize I John 5:13a and Titus 3:5.
- Memorize Lesson 2 Memory Sheet.
- Listen to *Inviting Men to Meet Jesus*.
- Say Lesson 2 Memory Sheet out loud from memory to mirror.
- Say Lesson 2 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.”
- Hand out 5 gospel tracts.
- Pray for the lost and God’s power on your life.

Come and See Lesson 2 Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men

Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?*
- He has changed my life. – Testimony*
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?*
- I John 5:13, or Titus 3:5*
- May I show you from the Bible how to have a relationship with God?*

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

④ God is Gracious and offers salvation as a gift.

② God is Just and cannot overlook our sin.

Invitation –

I must offer the inquirer the gift of Eternal Life.

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 2

WHAT TO EXPECT & IDENTIFYING DIVINE APPOINTMENTS

I. Requirements for **Come and See**

A. You must be trusting Christ as your *personal Savior* before you can lead others to do so.

B. You must be a *vessel of honor*.

1. The Purity of the Vessel - "If a man therefore purge himself from these, he shall be a vessel unto honor, sanctified, and meet for the master's use, and prepared unto every good work." (II Timothy 2:21).
2. The Purging of the Flesh - "Flee also youthful lusts: but follow righteousness, faith, charity, peace, with them that call on the Lord out of a pure heart. But foolish and unlearned questions avoid, knowing that they do gender strifes." (II Timothy 2:22-23).
3. The Preparation of the Soul - "And the servant of the Lord must not strive; but be gentle unto all men, apt to teach, patient," (II Timothy 2:24).
4. The Passion of a Lifetime - "In meekness instructing those that oppose themselves; if God peradventure will give them repentance to the acknowledging of the truth; And that they may recover themselves out of the snare of the devil, who are **taken captive** by him at his will." (II Timothy 2:25-26).

Same word as Luke 5:10 Fear not; from henceforth thou shalt catch men (caught alive).

C. You must be filled with the Spirit of God.

1. And, behold, I send the promise of my Father upon you: but tarry ye in the city of Jerusalem, until ye be endued with power from on high. (Luke 24:49).
2. We no longer need to *wait* for the promise, but we do need to receive the power of the Lord by faith and go out anticipating His blessings because of it.
3. 1Co 2:4* And my speech and my preaching *was* not with enticing words of man's wisdom, but in **demonstration** of the Spirit and of power:
4. I Thessalonians 1:9-2:12

D. You must be committed to do this ministry in the power of the Lord. We demonstrate our dependence on Him through:

1. Prayer - You will be asked to enlist 2 prayer partners with whom you will pray once a week.
2. Perseverance - If God is really calling you to this ministry He will help you complete all of the memory work and assignments.
3. Faithfulness - If you are expecting God to create "Divine Appointments" for you during each *Seeing is Believing* time then you will be faithful to be there to be used of Him in His work.

E. You must be willing to let the Lord assist you in becoming an effective mouthpiece for Deity. We will talk more about that next lesson.

II. What to expect from being involved in **Come and See**

- A. You will see God work and the devil attack. Be Prepared for both.
- B. You are now a part of a team. You will probably develop a growing relationship with your partners as you assault the gates of Hell together.
 - 1. Let the trainer lead you and your discussions in the car.
 - 2. Watch him as he teaches by example how to depend on the Lord to get you into homes and open the doors to present the Gospel.
 - 3. Always let him know how you are doing with homework and specifically how you are doing with learning the **Come and See** One Page Memory Sheet.
- C. You will have a college class level of homework. Please be prepared to put the appropriate amount of effort into it for you to be able to keep up with it on a weekly basis.
- D. The Class structure will be similar each week. You will need to be on time if you are to get everything done.
 - 1. Quiz over memory work and turn in assignments
 - 2. Brief testimonies about Everyday Evangelism opportunities
 - 3. Demonstration of that night's segment of the Gospel Presentation. (You will be requested to write down questions or comments while you are observing.)
 - 4. Discussion about the "hows" and "whys" of the Demonstration
 - 5. Break up into groups of two for practice
- E. *Seeing is Believing* (On the Job Training) is the heart of this course. During this "on the job training" you will be putting into practice what you are learning in class. You must complete a minimum of 20 hours to receive your certificate of Completion.
- F. When you have completed the course you will, Lord willing, be confident that God can use you to lead lost souls to himself.

III. Looking for Divine Appointments

- A. Definition - A divine appointment is when God providentially empowers you to touch a life in which He is already working.

Two Key Elements of a Divine Appointment - Providence / Evidence

You know you're in a divine appointment when:

- ... you enter a situation and it is obvious that God has been at work before you get there.
- ... the person to whom you are talking tells you that someone else has been talking to him about the Lord.
- ... you see obvious interest and/or conviction.
- ... the Lord leads you to say something you normally don't say.
- ... when a lost person approaches a Christian out of the blue.
- ... when the timing of the events is obviously from God.

... the person to whom you are talking is dealing with a traumatic event that has pointed him to his inner needs.

... when a visitor comes to your church without a human invitation.

... when someone brings up the Bible, religion, God, or spiritual things in a normal conversation.

B. Modern-day Examples

Sherry on the airplane

Jewish woman on porch

Sarah Fisher (Auto Accident)

Young couple - "We've been studying the Bible every night. We want to know how to live forever."

Prayer in Iloilo - "God we don't have much time. Would you turn some of our witnessing times into preaching times?"

C. Biblical Examples

1. Acts 18:9-11 "...for I have much people in this city."
2. Luke 5:10 "...from henceforth thou shalt catch men."
3. II Tim. 2:25-26 "In meekness instructing those that oppose themselves; if God peradventure will give them repentance to the acknowledging of the truth;"
4. John 16:5-8 - "And when He [the Holy Spirit] is come, he will reprove the world..."
5. Genesis 24:27 "...I being in the way, the Lord led me..."
6. Acts 8:26-40 - Philip and the Ethiopian
7. Acts 24:24-25 - Paul before Felix

D. Two Ways of Finding Divine Appointments

1. Take the Opportunity - Carpe Diem
 - a. Being Soul Conscience
 - b. John 3
 - c. (Personal Illustration) Barbara - "So this is a Baptist Church, huh?"
 - d. Looking for the opportunities that God sends.
2. Make the Opportunity
 - a. If a person says, "I don't schedule Soul-winning I just live in soul consciousness" and lets weeks go by without witnessing to anyone, he is disobedient.
 - b. If there are no obvious Soul-winning Opportunities - Do right anyway!

Phil - "I don't get very many people who ask me about being a Christian. Would it be OK if I asked them first."
 - c. God can work anytime - Bad time to fish Luke 5:5
 - d. John 4 - "I must needs go through..." Making an opportunity - "Give me to drink"

NOTE: In both cases we are still dependent on the Lord for leading, and guidance.

E. The Biblical Pattern of Finding Divine Appointments

1. Diligently Sow & and Reap

- a. Mark 4:3-9 - "Hearken; Behold, there went out a sower to sow"
- b. Mark 4:26-29 - "But when the fruit is brought forth, immediately he putteth in the sickle, because the harvest is come."

2. Constantly Look to the Fields

- a. What Jesus Saw - John 4:35-38 "Say not ye, There are yet four months, and *then* cometh harvest? behold, I say unto you, Lift up your eyes, and look on the fields; for they are white already to harvest."

The disciples were looking for a harvest that was a ways off. Jesus saw a harvest that was ripe and ready to be picked.

- 1) Lift up your eyes. (Get our eyes off ourselves)
 - 2) Look unto the fields.
 - 3) Keep looking until you find.
- b. What Jesus Knew - Matt 9:35-36 "And Jesus went about all the cities and villages, teaching in their synagogues, and **preaching the gospel of the kingdom**, and healing every sickness and every disease among the people. But when he saw the multitudes, He was moved with compassion on them, because they fainted, and were scattered abroad, as sheep having no shepherd."
 - 1) Fainting (something going wrong in his life.)
 - 2) Scattered (loneliness)
 - 3) Without a shepherd (needing direction)
 - 4) Jesus moved with compassion (in you)
- c. Questions you can ask to find out what God is doing in a person's life
 - a) How can I pray for you?
 - b) Do you want to talk about it? (Probably not a good one for visitation.)
 - c) What do you see as the greatest challenge in your life?
 - d) What is the most significant thing that is happening in your life right now?
 - e) What do you think God is trying to do in your life?
 - f) What particular burden has the Lord given you?

c. Consistently Expect to Harvest (Practice the Promises)

- 1) Matt. 9:37-38 - "Then saith he unto his disciples, **The harvest truly is plenteous**, but the labourers *are* few; Pray ye therefore the Lord of the harvest, that he will send forth labourers into his harvest."
- 2) Psalm 126:5-6 - "They that sow in tears shall reap in joy. He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing

his sheaves *with him.*”

- 3) Mark 1:17 And Jesus said unto them, Come ye after me, and **I will make you** to become fishers of men.
- 4) Luke 5:10 And Jesus said ..., Fear not; from henceforth **thou shalt catch** men.

Lesson 3 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray with prayer partners.
- Read chapters 6-10 from *Just what the Doctor Ordered*.
- Memorize Habakkuk 1:13a & I John 3:4b.
- Memorize Lesson 3 Memory Sheet.
- Listen to *The Come and See Soul-winning Program* Side 1.
- Say Lesson 3 Memory Sheet out loud from memory to mirror.
- Say Lesson 3 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Lesson 3 Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?*
- He has changed my life. – Testimony*
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?*
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?*

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
- I John 3:4b

Man's Dilemma – Romans 3:23

Illustration – Flag Pole

② God is Just and cannot overlook our sin.

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

④ God is Gracious and offers salvation as a gift.

Invitation –

I must offer the inquirer the gift of Eternal Life.

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 3

MAKING FRIENDS THROUGH CONVERSATION

Note: All of the following is designed to show the prospect the love of Jesus, and must not be done in the flesh with a sales mentality.

I. How to Carry on a Compelling Conversation

A. Practical methods for starting conversations at church

1. Show genuine interest and concern.
2. Ask Questions.

How did you happen to come to our church?

Do you know any of the members?

How did you enjoy the service?

Did you notice anything different about the service or the people?

What is your church background?

Have you ever heard preaching like that before?

Was the Holy Spirit speaking to you? (Tugging at or squeezing your heart?)

How would you describe your relationship with God? And so on.

3. If you don't have time to witness at that moment make an appointment while you are standing face to face.

"I virtually never go out without an appointment, and find that people visited in this manner are very responsive." – James Kennedy

If you don't make an appointment in person at church, visit later in the week **unannounced**.

If it is an inconvenient time, graciously try to make an appointment at the doorstep.

8 or 9 out of ten appointments made over the phone end up with negative results.

B. Practical methods for starting conversations in a home

1. The introduction to a conversation is like an airplane at takeoff. It is one of the most critical moments of the whole visit.

a. On the Doorstep:

- 1) Stand where all the team may be seen, but don't stand too close to the door.
- 2) Once the door is open don't line up as 3 against one. Stand in a circle that includes the prospect in the doorway.
Prospect – potentially responsive person; likely candidate for evangelism
- 3) Be friendly and brief.
 - a) The longer you visit on the doorstep, the less likely you are to get into the home.
 - b) You are much more likely to have a warm conversation that leads to the Gospel in the home than you are on the doorstep.
- 4) Emphasize the operative words - "May we come in?"

Note: If a team leader is consistently writing "Good doorstep visit," on his visita-

tion report, he probably is not asking, “May we come in?”

5) Sample Doorstep Word Tracts

- Church Visitor

“Hi, I’m _____ and this is _____. We’re from Highlands Baptist Church. You visited our church Sunday (last week, for _____), and we stopped by to return the favor, may we come in?”

- **Come and See** Prospect

“Hello, I’m _____ and this is _____. We’re from Highlands Baptist Church. _____ from our church talked to _____ on the phone about giving you all some more information about our church and she/he asked us to stop by and chat with you about it. May we come in?”

- Teen Visitation Contact

“Hello, I’m _____ and this is _____. We’re from Highlands Baptist Church. One of our teens _____ was here last week and told us you seemed to be interested in our church. He/she asked us to stop by and chat with you, may we come in?”

b. During the Introduction:

1) The mood needs to be somewhat light.

2) Humor at this point can help relax and change the whole attitude.

“I don’t like organized religion.” *Response* “Then you’ll love our church. We’re very disorganized.”

“We’re not Baptist.” *Response* “That’s OK! We’re not prejudiced.”

3) Your going to be talking about the basic components of your prospect’s life.

Where he is from

What he does

What is his family background

What his hobbies are

2. Things that make a conversation compelling and draw the person to yourself as a friend.

a. Be Observant.

1) Search the room for indication of interests.

2) People usually put their valued treasures out for you to notice. Notice them.

3) Look for pictures of the family, toys, type of decor, trophies, pictures on the wall. These not only give you something to say, but they reveal the person’s interest.

4) Observe their body language.

a) Are they nervous?

b) Do they appear friendly or even lonely?

c) Are they reserved?

NOTE: Keep your mind off of **your response to them** and try to meet their need at the moment.

b. Ask Questions

- 1) To make sure the conversation starts out without awkward pauses, stay away from questions with yes or no answers.
- 2) Ask them:
Where they are from / **Where** they work / **What** they like about the area / **What** they like to do in their spare time / **Who** they have met in the area / **How they feel** about their move, the school, this part of town, etc. / **Why** they moved here
- 3) Learn as much as you can about the person. Show genuine interest and concern.
- 4) If it is a church visit you can ask the same questions ask a visitor at church.
 How did you happen to come to our church?
 Do you know any of the members?
 How did you enjoy the service?
 Did you notice anything different about the service or the people?
 What is your church background?
 Have you ever heard preaching like that before?
 Was the Holy Spirit speaking to you? (Tugging at or squeezing your heart?)
 How would you describe your relationship with God? And so on.
- 5) One way of letting a person know that you really want to hear about him is to ask him how he is doing. When he gives you the obligatory, “Fine,” or “So, so.” Look straight into his eyes and say, “How are you **really** doing?” and then listen carefully.

c. Be Quiet and Listen

- 1) Don’t just wait your turn to get a chance to talk. Don’t focus on what you are going to say next. Think about your prospect. Show him genuine interest, because you are genuinely interested in him!
- 2) Earn the right to be heard and demonstrate Christian love
- 3) **Show** him that you are listening.
- 4) Respond verbally
 Try to remember what he or she says and refer back to it.
- 5) Respond nonverbally –
 - a) Use your body language to communicate to him that you care about him and what he is saying.
 - i. Sit forward in your chair. Don’t cross your arms over your chest.
 - ii. Look him in the eye.
 - iii. Nod when he makes a point or shares something about himself.
 - b) Match his intensity with yours. If he is calm and laid back, settle down. If he is intense and talkative, step it up a notch.

- c) Use his name early in the conversation. (He'll like to hear it, and it will help you remember it.)
- 6) Slowly you will begin to meet the real person and make the conversation warm.
- d. Give a Sincere Complement
 - 1) "A word fitly spoken is like apples of gold in pictures of silver." (Proverbs 25:11)
 - 2) Clay Trumbull gives illustration after illustration of using a compliment as a means of opening the way to the Gospel.

One story in particular was when he was seated on a train by a young man with tale-tell ruddy complexion who twice took a large whiskey bottle out of his suitcase, and offered a drink to Dr. Trumbull before taking one himself. After the second drink the young man commented, "You must think I'm a pretty rough fellow."

We might have thought this was our opportunity to point out the danger and evil of strong drink, but Dr. Trumbull knew the power of a word fitly spoken and offered the only honest commendation he could:

"I think you're a very generous-hearted fellow."

He had won him to himself in warmth and now had the opportunity to make a frank suggestion. "But I tell you frankly I don't think your whiskey-drinking is the best thing for you."

The young man replied, "Well, I don't believe it is."

With that Dr. Trumbull began to find out a little about the man's story. He had left home angry and had made a mess out of his life, but on this trip was going home for Thanksgiving dinner. The two of them had a friendly conversation that ended with an appeal to trust himself into the hands of the all-sufficient Savior.

- e. Create a desire to hear the Gospel.
 - 1) We are the salt of the earth and Christ is the water of life.
 - 2) Listen for some particular need and show how Christ can fulfill that need
 - 3) Be sensitive to needs. - Everyone has a need.
 - 4) If you find a need it should be investigated. Show genuine interest and concern.
 - 5) When you give your personal testimony show the wonders of life in Christ.
 - 6) Make sure to share personal details in your testimony. When you open your heart it is easier of your new friend to open his or her heart to your Savior.
- C. Become a powerful communicator in your whole being.
 - 1. Only 7% of most communication is in the words we say.
 - 2. 38% of communication is vocal production, i.e. tone, inflection, compassion, etc.
 - 3. 55% of communication is visual, i.e. body language, eye contact, gestures, smiles, and of course your lifestyle

"Your talk talks and your walk talks, but your walk talks louder than your talk talks."

- Carl Herbster

- D. Habits to eliminate any that might be offensive or distracting from the Gospel message
1. *Poor Hygiene* (bad breath, body odor, unkempt appearance, etc.), *Poor Facial Expressions* (looking bored, scowling, etc.) or *Poor Manners* (tapping you fingers, watching the clock, etc.)
 2. Talking too much, or speaking with no inflection in your voice
 3. It is always essential to pay close attention to what the other person is saying. Looking away or interrupting someone while he is speaking will communicate to him that you are not really interested in him.
- E. Additional notes regarding conversations in a typical church visitation visit
1. The team leader should help arrange the seating if possible.
 - a. Avoid seating the entire team on the same couch creating a “three of us against one of you” situation.
 - b. Try to create a four (or more) in a circle arrangement as much as possible.
 - c. Try to have the designated speaker seated as close to the prospect as possible.
 - d. If possible get the prospect and the speaker in two different chairs kitty-corner from each other.
 - e. The kitchen table is probably the most comfortable setting, but is not readily available from most entry ways.
 2. All the members of the team should participate in the first part of the visit. The prospect does not need to know that you have a plan you are following.
 - a. When the team leader begins to turn the conversation to spiritual things, the other team members should allow him to do the talking and enter the conversation only when asked by the leader or clearly led by the Holy Spirit.
 - b. The “silent partners” are very important.
 - 1) They can pray (with their eyes open).
 - 2) They can pay close attention to the conversation and not allow themselves to get distracted by the environment.
 - 3) They can help deal with distractions as possible.

II. The Art of Making Friends

- A. No matter how or when we meet the person, we can count on becoming his friend in only five minutes if we will use the information we have just learned.
- B. Jesus says, “the fields are white already unto harvest,” but we tend to be blind to the open doors God is setting before us.
1. What we can be – A Philadelphian Church – Revelation 3:7-13 “I have set before thee an open door....”
 2. What we might be – A Laodicean Church – Revelations 3:14-21 “and knowest not that thou art ... blind.”
 3. What we all need

- a. "I counsel thee to buy of me gold tried in the fire, that thou mayest be rich; and white raiment, that thou mayest be clothed, and *that* the shame of thy nakedness do not appear; and anoint thine eyes with eyesalve, that thou mayest see."
- b. "Behold, I stand at the door, and knock: if any man hear my voice, and open the door, I will come in to him, and will sup with him, and he with me."
- c. "To him that overcometh will I grant to sit with me in my throne"
"For a great door and effectual is opened unto me, and there are many adversaries."
(I Corinthians 16:9)

C. Places to look for friends for Jesus

1. Ask Him to help you cultivate old relationships and develop new ones into open doors to present the Gospel.
 - a. Develop soul-winning as a natural part of your daily life by asking God to point out to you the people He is reaching around you. (John R. Rice and the mailman from Durango) We refer to this throughout the course as Conversational Evangelism.
 - 1) Take time to develop relationships with hairdressers, salesmen, clerks, mechanics, etc.
 - 2) Work diligently to get to know your neighbors.
 - 3) Network with new believers.
 - Help them share the gospel with their friends
 - Lead me to a new Christian and I will discover a whole nest of evangelistic prospects.
 - b. Feel free to suggest visiting one of your personal contacts during *Seeing is Believing* (On the Job Training).
2. House to House (or Buzzer to Buzzer) Evangelism
3. Questionnaire Evangelism (see *Come and See Questionnaire*)
4. New Move-in Evangelism (see *Come and See Prospecting System*)
5. New Baby Evangelism (There is something in nearly every new mother that causes her to long to help her baby know God.)
6. Church Visitor Evangelism

Someone who visits your church has already told you a lot about himself -

- a. I am interested enough to step toward you.
- b. I am open. I am coming to a fundamental church even though I feel alienated.
- c. It is probable that the Lord is drawing him or her to Himself. (The flesh doesn't seek after God.)

"Being confident of this very thing, that **He which hath begun a good work** in you **will perform it** until the day of Jesus Christ." (Philippians 1:6)

If we see God's hand starting something we can be confident that He will finish it.

Conclusion

“Finding the fish” (the art of finding prospects) is a term based on the fishing motif that Jesus used when He showed the disciples that He knew where “the fish” were and would show them where to “fish” if they would follow Him.

He still knows where “the fish” are, and if we are willing to follow, He will be showing us.

A Singaporean team being trained for soul-winning was out looking for prospects when one of the Singaporeans ran into someone he knew. The whole team waited while in typical Asian courtesy the two conversed. After they finished and the man was walking away, the Singaporean who had been talking to the man remembered about soul-winning. With a beautiful Singaporean accent he cried out in realization, “That’s a fish!” He went after him and in just a matter of time, the new convert was “caught for life.”

Lesson 4 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray with prayer partners.
- Read chapters 3-4 from *Pathway to Power*.
- Memorize Romans 3:23 & Romans 6:23.
- Memorize Lesson 4 Memory Sheet.
- Listen to *The Come and See Soul-winning Program* Side 2.
- Say Lesson 4 Memory Sheet out loud from memory to mirror.
- Say Lesson 4 Memory Sheet to someone before class. Have him \checkmark the points you remember. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Lesson 4 Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?*
- He has changed my life. – Testimony*
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?*
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?*

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

② God is Just and cannot overlook our sin.

- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

④ God is Gracious and offers salvation as a gift.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

Invitation –

I must offer the inquirer the gift of Eternal Life.

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 4

DIRECTING CONVERSATION

Resolve: I must turn the conversation to the Theme of Themes.

I. Directing Conversations to the Theme of Themes

A. Ask a question that will turn the conversation to the Theme of Themes.

1. Biblical Examples

- “Dost thou believe on the Son of God?” (John 9:35)
- “Understandest thou what thou readest?” (Acts 8:30)

2. Modern Possibilities

a. Your question can be a topic that is relevant to the setting.

- Walter Wilson Chair Story
- Personal Illustration: Man with Aids - “What kind of needs have you experienced through this?”

NOTE: This mentality must be cultivated.

b. Your question can be a topic that relates to religion or church.

- Do you have a church home in this area?
- Did you grow up in church?
- What is your church background?
- Are you interested in spiritual things?

NOTE: Be sure to use a warm, conversational, friendly tone.
The person you are conversing with shouldn't be able to see that you are setting up a plan of action.

B. Make a statement that will turn the conversation to the Theme of Themes.

1. Biblical Examples

- John 3 “Except a man be born again...”
- John 4 “Give me to drink...”

2. Modern Possibilities

a. Your statement can be something that is relevant to the situation.

- Personal Illustration: In the hospital with a couple with an extremely premature baby - “In a situation like this you need the Lord!”

b. Your statement can be a topic that relates to religion or church.

- The other day at church
- While I was reading my Bible I found a passage that stated

C. Some conversations lend themselves to being turned more than others.

1. Jesus watched for opportunities to turn conversations to the “Theme of Themes.” He used:

- Water in John 4
 - Bread in John 6
 - Light in John 9
 - Death in John 11
2. All people go through times of calm and times of crisis, times of resistance and times of responsiveness.
- a. Difficulty and change tend to make people more receptive.
Be alert to express loving concern at such times.
Be prepared to “learn of his [or her] need, and if possible, meet it.”
 - b. The Thomas Holmes Psychological Stress Scale shows the degree of great receptivity on a scale of 1 to 100 when faced with:
Death of a spouse 100
Divorce or Separation 73
Loss of job 47
Change of residence..... 20
 - Job 36:15 “He delivereth the poor in his affliction, and openeth their ears in oppression.”
 - Find a need and meet it. Find a hurt and heal it.
3. Watch for the following types of conversations which can easily be turned to the “Theme of Themes.”
- a. A conversation about a close call with death
Death naturally opens the door to talk about eternity.
When talking about death we must always use sensitivity and tact.
 - b. A conversation about a tragic news headline
Tragedy (bad news) can lead to a discussion of good news.
We can lead the conversation to the thought - “At a time like that people really need the Lord.”
 - c. A friend’s request that you pray about something
He is evidencing an interest in spiritual things.
You can ask if he feels he is on “Praying Ground.”
Tell him that to be on praying ground he has to know God personally. Then ask him if you can introduce him to God and how to have a relationship with Him.
 - d. If a person asks you questions about:
Your church
Your **Come and See** training
The Bible
Your childhood

How you met your spouse, etc.

- e. Special holidays or seasons of the year lend themselves to leading a conversation to God.

President's Day - You can talk about what an impact those presidents have made on our culture, and then what their relationship was with Jesus.

Valentine's Day - You can talk about how much God loves us, or that all love ultimately points back to Him.

Easter - The resurrection of Christ

4th of July - Freedom

Christmas - The birth of Christ

Birthday - Second Birth

Use your own ideas. The key is to be watching for the open doors God is placing in your path.

II. Asking the 1st Question

Question # 1 - *How would you describe your relationship with God?*

- A. Ask this question as naturally as anything else that you have asked. (Remember we're acquiring a friend.)
- B. From the very 1st question of the **Come and See** Gospel Presentation *aim at making the encounter a conversation* and not a monologue.
 1. This question will establish that precedent.
 2. This question also sets you up to tell about your relationship with God and how it got to where it is.
- C. This question turns the conversation quickly and sets the tone for a serious introduction to who God is and how to have a vibrant relationship with Him.
- D. If you listen carefully, you will learn much by the answer.
 1. You will learn *by the zeal* they use to describe their relationship.
 2. You will learn *by the ease* or lack thereof of their description.
 3. You will begin to learn their needs *by the words* they use to describe their relationship with God.

III. Giving a salvation testimony

- A. Your testimony should be brief. When you write it out, it should not take more than one page.
- B. Your testimony **must** be a story about you and your relationship with God.
 1. Most of us tend to make theologically correct statements about how we know we are saved and never tell our story.
 - We have learned to give our testimony to other believers, trying to convince them that we

are saved.

- We need to learn to give our testimony to unbelievers who need to hear why and how to be saved.
2. The actual telling of your story will demonstrate that God is a real person and is working in real people today.
 3. If you are transparent and personal it will open the conversation so that your prospect will be drawn to you and feel more comfortable being open and personal with you.
 4. If your relationship with God is warm and inviting it will help create a hunger in his heart for that kind of intimate relationship with God!
 - You've heard it said, "You can take a horse to water, but you can't make him drink."
 - You can't make him drink, but you can make him thirsty by giving him salt.
 - "**Ye are the salt** of the earth:" (Matthew 5:13)
 - "**Let your speech be** always with grace, **seasoned with salt**, that ye may know how ye ought to answer every man." (Colossians 4:6)
 - Ask God to enable (grace) you to make your testimony salty so that you can cause him to thirst for the Water of Life.
 5. Avoid using theological words that only Christians know. They tend to confuse and alienate people.
- C. Every testimony should include three things.
1. The negative condition of your life without Christ
 - a. Everyone senses his need for Christ differently. Some are close to suicide, some hear a message on hell and are afraid, and some simply sense a deep longing and emptiness.
 - b. You may have to work at this, but remember what led you to understand your need for Christ and simply **tell your story**.
 - c. Expect to strike a harmonious cord in the heart of your prospect.
 - 1) God has created every man, woman, boy, and girl with a God shaped hole in his or her heart.
 - 2) If the prospect is lost, there is something missing in his life, and you can expect the Holy Spirit to use your story to remind him of his need.
 - d. If you were too young to remember the negative condition of your life without Christ, then focus on the next two parts of your testimony. (It is not necessary to say how old you were when you received Christ.)
 2. The story of when you received eternal life
 - a. Everyone comes to Christ the same way - by faith.
 - b. **You should not give the Gospel at this point.** (We'll do that later.)
 - c. It is necessary to point out that there was a specific time when you received Him.
 - Be clear about what changed your life. Don't let it sound like works or a process

rather than a gift you received.

- This does not need to be more than a sentence or two.
3. The reality of the transformation God has made (and is making) in your life
 - a. If you are saved you should have a changed life.
 - “Therefore if any man be in Christ, he is a new creature: old things are passed away; behold, all things are become new.” (2 Corinthians 5:17).
 - b. **Give a real story** that demonstrates the change that Christ has made in your life!
 - If you were saved as a child you may want to choose an incident in your adult life in which the Lord made a real difference.
 - c. This is a testimonial, an advertisement for the Lord.
 - d. Show the wonders of life in Christ.
 - e. Again, make sure to share personal details. When you open your heart it is easier for your new friend to open his heart to your Savior.
 - D. Use this as a chance to knock out crutches people use to avoid Christ.
 1. Private Matter
 - If you thought that religion was a private matter that shouldn’t be talked about freely, but now you’re glad someone had the courage to talk to you about it, say so!
 2. Good enough
 - If you thought that your good living or good works were enough to get you to heaven, say so!
 3. Anything that was true of your thinking before you were saved that you think might be holding others back from receiving Christ
 - E. Your testimony will pave the way to the next three questions.

NOTE: Be careful not give the answers to your questions in your testimony.

IV. Asking the other questions

- A. Question #2 - *What do you think it takes to have a relationship with God and live with Him forever in heaven?*
 1. There will be times when you ask this question and the prospect won’t know what to say.
 - a. The answer to this question is essential to your understanding of the prospect’s need.
 - b. Sometimes simply asking, “What do you think?” solves the problem.
 - c. Here are some other ways to ask this question if your prospect gets stuck.
 - *If someone you loved asked you how to know they were going to heaven, what would you tell them?*

- *If you came upon a scene where someone was near death and asked you how to get to heaven, what would you tell them?*
- *If you were to stand before God and He were to ask you, "Why should I let you into my heaven?" what would you say?*

2. Once the prospect has answered you may want to ask him, "Anything else?"
 - a. If he has given a works type answer this sometimes begins to show him that his answer is a bit of hollow.
 - b. If he gives a vague "faith" answer, this will help you get more specific.
 - c. Many people in the American culture have a split trust in Jesus and their own works. It is important to know this, so that you can deal with it thoroughly later.

NOTE: If you don't get the information now, you may go through the whole introduction to God, and have your prospect tell you, "Oh, I've already done that." If you know he has a split trust and is not really saved, this information will enable you to help him understand his problem when it comes up later in the discussion.

3. This is the first of two questions that are designed to give you an understanding of the prospect's spiritual condition.
 - a. If the prospect answers the "what do you think it takes" question wrong and the "100% sure" question, "Yes, I am 100% sure," then you will assume he or she has a false assurance of salvation and can deal with him accordingly.
 - b. If he answers the "what do you think it takes" question right (some form of "Jesus' finished work on the cross") but answers the "100% sure" question, "I hope so," then you can investigate to see if there has been a salvation experience and deal with that accordingly.
 - c. If you ask one of these questions without the other, you will get an incomplete understanding of the prospect's condition and might not be able to meet his real need.
 - 1) He may really be saved and just not have assurance or know how to express it. (I've met many people who think it is haughty to say that they are 100% sure.)
 - 2) The prospect may think he is safe, but be depending on something other than Jesus. In this case we have to know and do our best to warn him of his need.

B. Question # 3 - *Are you 100% sure that all of your sins are forgiven and that you're going to heaven?*

1. The answer that is easiest to deal with is
 - a. "No" or anything less than 100%.
 - 1) He may be saved and simply need assurance, but many times this is a great sign that the Lord is going to use you in this souls eternal destiny.

- 2) Show him this Bible truth:

I John 5:13 “These things have I written ... that **ye may know that ye have eternal life...**”

Go directly to the 4th Question.

NOTE: The information that you learned from the “what do you think it takes” question will be very helpful to you as you introduce your prospect to God and show him how God has met his need, but you will not need to say anything else about that now.

- b. The most common answer is some form of **Maybe, I hope so, I'd like to think so**, etc. All of these can be dealt with in the same way.
2. The hardest combination of answers is when a person answers the “what do you think it takes” question wrong and the “100% sure” question - “Yes.”
- a. If your prospect’s answer to the “what do you think it takes” question was **works** related, show him this Bible truth:

Titus 3:5 “**Not by works** of righteousness **which we have done**, but according to his mercy He saved us.”

Then simply ask, “*That’s different from what you just told me. May I show you from the Bible how to have a relationship with God?*”

- This may seem rather direct, but you will never get a chance to introduce him to the answer if you don’t expose his need.
- b. If his answer to the “what do you think it takes” question was **faith** in God or Jesus + **works** then show him this Bible truth:

Romans 3:28 “Therefore we conclude that a man is justified **by faith without the deeds** of the law.”

Then simply ask, “*That’s different from what you just told me, may I show you from the Bible how to have a relationship with God?*”

- C. Question # 4 - *May I show you from the Bible how to have a relationship with God?*

1. All of this should be very conversational.
2. Get your NT out while you are saying this!
3. If he says he is too busy, try to make an appointment. We live in an appointment world. (You have a better chance of getting in if you have an appointment.)
4. If he says he is not interested, at least try to leave a good Gospel tract with him.

Sample Testimony

I was 21 when I met a preacher who bought a car from me. His whole family, three little boys, a baby girl, and a sweet wife, came to the dealership to pick it out. There was something wholesome about that family that made me hungry inside. The life I was living was filled with sin and emptiness. It was just like a saying I heard about beer, “One is too many and 100,000 is not enough.” Every sin I committed was driving me deeper into ruin, but I couldn’t seem to get enough and kept chasing it harder and harder.

When the preacher and his family came to pick up their car, one of his little boys cried out, “My daddy’s going to ask you to lunch.” When we did go to lunch he took a Bible with him that seemed to fill the table. He started telling me about Jesus and how to have a personal relationship with Him. I felt like everyone in the restaurant was staring at me. When he asked me if I wanted to receive Christ for myself, I was embarrassed, and asked if we could do it in the car.

I can still tell you exactly where we were when I bowed my head and prayed a simple prayer receiving Jesus. I had no idea a person’s life could change as much as mine has. I hadn’t cried since I was 12 years old, but now my heart is filled with such joy and compassion for others I can’t help but cry. Slowly the sins of my life slipped away and real strength and victory has come in their place. Oh, I’m not perfect, by any means, but God has changed my heart so much that now I want to do what is right. I’m happily married, have 4 sweet children of my own, and my relationship with God is still growing.

Let me ask you another question. What do you think it takes to have a relationship with God and live with Him forever in heaven?

My Testimony

By Jeff Musgrave

I was so young when I received Christ, and I don’t remember a lot about my life before then. I do remember wondering about my relationship with God. Once I settled the issue with Him, He began to make a wonderful impact on my life that continues to grow. I feel His guidance and strength on a daily basis. I also have a sense of security about my life and even what will happen to me after I die. No one ever knows exactly how he will do facing death, but a few years ago I had an opportunity to get about as close as I want to get.

I was traveling west on I-70 into the mountains - late for a meeting in Winter Park and probably going a little faster than I should have. I had my cruise control set on 70 mph and had just tapped my brakes to turn off the cruise when I turned on the Empire exit. It is a long exit and there is a frontage road that crosses the road. I saw the large van approaching the stop sign, but knowing I had the right of way and trusting it to stop, I hurried on my way. The driver didn’t see me and pulled right out in front of me. All I could do was stomp on my brakes and slam right into the side of her. My little Ford Tempo ended up in a field next to the road with steam pouring out of the engine. I was afraid the car was going to catch on fire, so I tried to get out. The door was jammed, and I realized I was hurt when I tried to crawl over to the other side. I finally managed to get out, but all I could do was lie in the field - looking up into the sky and waiting for someone to come and help. All the while I lay there, and even in the ambulance, I had an overwhelming sense of peace and calm. I knew that if I did die right then, I was on my way to heaven to live with God.

Let me ask you another question. What do you think it takes to have a relationship with God and live with Him forever in heaven?

Name: _____

Lesson 5 Assignment Sheet

- Pray with prayer partners.
- Read chapters 11-15 from *Just what the Doctor Ordered*.
- Memorize Revelation 21:8; John 3:16; & John 1:14.
- Memorize Lesson 5 Memory Sheet.
- Write your personal testimony (no longer than one page please).
- Say Lesson 5 Memory Sheet out loud from memory to mirror.
- Say Lesson 5 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Lesson 5 Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?*
- He has changed my life. – Testimony*
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?*
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?*

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

② God is Just and cannot overlook our sin.

- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

God's Son

- Who would you say Jesus is?
God in flesh – John 1:14

God's Exchange – Jesus becomes:

- Our Substitute – I Peter 3:18
- Our Righteousness – II Cor. 5:21
- Illustration** – My Record / His Record Analogy
- Our Full Payment – I John 1:7b
John 19:30

- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

④ God is Gracious and offers salvation as a gift.

Invitation –

I must offer the inquirer the gift of Eternal Life.

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 5

GOD IS HOLY AND CANNOT TOLERATE OUR SINS

Introduction: Resolve: I must introduce the sinner to the Savior.

NOTE: The Bible teaches us that God is a person. Some people embrace the concept that God is a force or an energy source. Whereas God is indeed a force with whom to be reckoned and the greatest power in the universe, He is so much more than that. If your prospect has removed the concept of God's personhood from his thinking, he is damaging his ability to have a real understanding of God and His personal relationships with men.

One need not apologetically defend God's personhood, but instead simply articulate it as Bible truth and let the Holy Spirit do the job of using the truth to convince him.

John 16:8 And when He [Holy Spirit] is come, He will reprove [convict or convince] the world of sin, and of righteousness, and of judgment:

Ro 10:17* So then **faith** cometh by hearing, and hearing by the word of God.

Heb 4:12* For the **word of God** is quick, and powerful, and sharper than any twoedged sword, piercing even to the dividing asunder of soul and spirit, and of the joints and marrow, and is a discerner of the thoughts and intents of the heart.

Isa 55:11 So shall my word be that goeth forth out of my mouth: it shall not **return** unto me void, but it shall accomplish that which I please, and it shall prosper *in the thing* where-to I sent it.

Jer 23:29 Is not my **word** like as a fire? saith the LORD; and like a **hammer** that breaketh the rock in pieces?

This is the way God introduces Himself in the Bible: “**In the beginning** God created the heaven and the earth.” (Genesis 1:1)

In the beginning was the Word, and the Word was with God, and the Word was God. (John 1:1)

To use the Bible in confidence that God is speaking through you is “handing the Holy Spirit His sword.” – Jim Van Gelderen

Possible Transition Statement

- *God is a person, and you have to know a little bit about Him before you can hope to have a relationship with Him. I'd like to introduce you to 4 simple characteristics of God so you can meet Him for yourself.*

❶ God is Holy and cannot tolerate our sin. - I Peter 1:16b God says, “Be ye holy; for **I am holy.**”

- The word “holy” means separate or unique. There is no one like God. He is totally set apart from everyone. One of the implications of His holy nature is that He is totally set apart from sin. He is perfect!
- God's holiness is referred to as “beautiful” multiple times in Scripture. His holiness is the very essence of His glorious, majestic person. The word holy or holiness is used in connection with

God's name over 40 times in the Bible. (His name is never associated in this fashion with His justice, love, or grace.)

- In the year that king Uzziah died I saw also **the Lord sitting upon a throne, high and lifted up, and His train filled the temple.** Above it stood the seraphims [a type of angel]: each one had six wings; with twain he covered his face, and with twain he covered his feet, and with twain he did fly. And one cried unto another, and said, **Holy, holy, holy, is the LORD of hosts: the whole earth is full of his glory.** And the posts of the door moved at the voice of him that cried, and the house was filled with smoke. **Then said I, Woe is me! for I am undone; because I am a man of unclean lips, and I dwell in the midst of a people of unclean lips: for mine eyes have seen the King, the LORD of hosts.** (Isaiah 6:1-5).

When men see the holiness of God, they fall at His feet in conviction and awe.

Illustration: Q: "What do you think of the Bible Study so far?" A: "God is awesome!"

- "Though we would not want to prioritize the attributes of God by human whim, Scripture gives us indications that there is a supremacy surrounding the holiness of Jehovah's character. It is His holiness that is sung around the throne of Heaven. He declares that He Himself is holy. He calls believers to be as He is-holy. He demands that His day be kept holy. Holiness is the only attribute of God that has absolutely no counterpart in the natural human sphere. There is none holy, except the Lord. He is not the ultimate example of holiness; He is the only example of holiness. His holiness defines all the other aspects of His glorious character. In holiness, He is not just beyond; He is alone, unique. Not unparalleled, nor an apex, but solitary."
- Mrs. Kim Ledgerwood
 - Another word used in close association with His holiness is righteous. You can count on the fact that God will always do the right thing. He is perfectly righteous. The idea is fulfilling a contract completely or perfectly. There may be times when we do not think that He is doing what is right, but He is holy - we are not. He always does what is right. Not only is He the ruler of all and not answerable to you and me, but He will always do the right thing. He has to. It is His character, His nature to do so, and **He cannot violate His nature.**
- A. **God's Intolerance** - Habakkuk 1:13a Thou art of purer eyes than to behold evil, and canst not look on iniquity [sin]:
- One of the aspects of God's Holiness is not just that he dislikes sin, but that He cannot tolerate it. It is not that He will not, but that He cannot. He cannot deny any part of His perfect nature.

EXTRA VERSES THAT MIGHT BE HELPFUL

- "Be ye therefore perfect, even as your Father which is in heaven is perfect." (Matthew 5:48)
- "And there shall in no wise enter into it [Heaven] **any thing that** defiles, neither whatsoever works abomination, or **makes a lie:** but they which are written in the Lamb's book of life." (Revelation 21:27)

- “But we are all as an unclean thing, and all **our righteousnesses [good things] are as filthy rags**; and we all do fade as a leaf; and our iniquities [sins], like the wind, have taken us away.” (Isaiah 64:6)

B. God’s Reflection –

1. The 10 Commandments are a reflection of God’s holy nature.
 - a. God’s laws are not arbitrary rules that God has set simply to “hem us in.” They are a reflection of His nature.
 - b. I have a friend who has a child with a severe allergy to peanuts. If she eats one or even something fried in peanut oil she might die. Needless to say, they have very strict rules in their house about peanuts. If you want to have a relationship with them, you have to abide by those rules, because they are a reflection of the needs of their family. If you want to have a relationship with God you are going to have to deal with your inability to keep His laws, because they are a reflection of His character.

Exodus 20:1-17 And God spoke all these words, saying, “I am the LORD thy God...

- # 1 You shall have no other gods before me.”
- # 2 You shall not make unto you any graven image, or any likeness of any thing that is in heaven above, or that is in the earth beneath, or that is in the water under the earth: You shall not bow down yourself to them, nor serve them: for I the LORD your God am a jealous God, visiting the iniquity [sin] of the fathers upon the children unto the third and fourth generation of them that hate me; And showing mercy unto thousands of them that love me, and keep my commandments.
- # 3 You shall not take the name of the LORD your God in vain; for the LORD will not hold him guiltless that takes His name in vain.
- # 4 Remember the Sabbath day, to keep it holy. Six days shall you labor, and do all your work: But the seventh day is the Sabbath of the LORD your God: in it you shall not do any work,
- # 5 Honor your father and your mother: that your days may be long upon the land which the LORD your God gives you.
- # 6 You shall not kill.
- # 7 You shall not commit adultery.
- # 8 You shall not steal.
- # 9 You shall not bear false witness [lie] against your neighbor.
- # 10 You shall not covet your neighbor’s house, you shall not covet your neighbor’s wife, nor his manservant, nor his maidservant, nor his ox, nor his ass [donkey], nor any thing that is your neighbor’s.

- 1) The first commandment reflects God’s holiness or His unique nature.
- 2) God’s jealous love demands that we have no idols (anything more important to us than God) in our life. (This is not the petty emotion that each of us deals with from time to time, but a love that demands loyalty from the loved one.)

- 3) To take God's name in vain is to use it flippantly or as an expletive like, "Oh my _____!"

NOTE: The following are samples of questions you can ask to facilitate a conversational style presentation.

- I remember a time when I did that. I was so disappointed with myself! Have you ever done that?
- **We've broken God's Law. We've offended His holy nature.**
- What do you think "the LORD will not hold him guiltless" means?

NOTE: Often when you ask these questions your prospect will look away or down when he answers. What is that? - **Conviction!** The Holy Spirit is using His Sword to convince the hearer of his need.

"Wherefore **the law was our schoolmaster to bring us unto Christ**, that we might be justified by faith." Galatians 3:24

Be Specific If you just say you know we've all sinned and move on, you'll rob the Holy Spirit of the opportunity to convict.

Be Patient We don't bring conviction - The Holy Spirit does. Hand Him His Sword and get out of the way.

"And when He [Holy Spirit] is come, He will reprove [convict or convince] the world of sin, and of righteousness, and of judgment: Of sin, because they believe not on me;" (John 16:8-9)

Conviction is a wonderful thing! Without conviction men and women can go through this world oblivious to their need of placing their belief in Jesus Christ. When you are used of the Holy Spirit to bring conviction into a life through the Word of God, you are allowing Him to fulfill one of His main objectives in His work in the world!

- 4) God created the family to teach us how to love and respect Him through learning to love and respect our parents.
- How would you define "Honor your father and mother"?
- 5) To honor is not just obedience, but having and displaying a sweet spirit at all times.
- I don't know if there has ever been a teenager who hasn't broken that one. Has there ever been a time that you've dishonored your mother or father?
 - **You've broken God's Law. You've offended His holy nature.**
- 6) God's command not to **murder** is a reflection of His love for human life. He created and sustains all that lives.

“For by Him were all things created, that are in heaven, and that are in earth, visible and invisible ... all things were created by Him, and for Him: And He is before all things, and by Him all things consist.” (Colossians 1:16-17)

- 7) God’s command not to **commit adultery** is a reflection of His devotion to His own personal relationship with men and His commitment to the institution of marriage.
 - a) I don’t usually ask about this one, but I do quote it. (It is too sensitive of an issue in most cases.) It is a common sin in our culture and the Holy Spirit uses it to bring conviction.
 - b) “Marriage is honorable in all, and the bed undefiled: but whoremongers [one who indulges in sex before marriage] and adulterers God will judge.” (Hebrews 13:4)

- 8) God’s command not to **steal** shows Him as the provider of all material blessings.

Your Father which is in heaven ... makes His sun to rise on the evil and on the good, and sends rain on the just and on the unjust. Matthew 5:45

 - Have you ever taken anything that wasn’t yours?
 - **You’ve broken God’s Law. You’ve offended His holy nature.**

- 9) God’s command not to **lie** reflects His truthful nature.
 - a) In fact, Titus 1:2 states that He *cannot* lie!
 - b) “God is not a man, that He should lie;” (Numbers 23:19)
 - *I read a statistic once that reported that the average American lies 16 times a day. I don’t think I’m that bad, but I have stretched the truth before, in fact I’ve flat out lied. Have you ever told a lie or stretched the truth?*
 - **We’ve broken God’s Law. We’ve offended His holy nature.**

NOTE: Always ask about this one. Everyone has done it, and it will set up the discussion that will be generated later about Revelations 21:8 “... and all liars will have their part in the lake of fire ...”

I have had a few prospects tell me that they haven’t ever done this, but they were lying! ☺

- 10) God’s command not to **covet** shows that He holds us responsible for what is in our hearts as well as what is in our conduct.
 - Have you ever found yourself dissatisfied with your current situation and coveting for something more than God has chosen to give you? I know I have.
 - **We’ve broken God’s Law. We’ve offended His holy nature.**

- *You may struggle with the word “sin.” Many people define right and wrong differently. Knowing God as a person clarifies some of these things. The Bible shows us God’s definition of sin.*
2. “... sin is the **transgression [breaking] of the law.**” (1 John 3:4)
 - a. Sin is not defined by my thoughts or by yours. It is defined by God’s Holy nature. When we sin, it is not simply that we have hurt someone or something; it is that we have offended God’s holy nature.

EXTRA VERSES THAT MIGHT BE HELPFUL

- Matthew 5:48 **Be** ye therefore **perfect**, even as your Father which is in heaven is perfect.
 - Revelation 21:27 And there shall in no wise enter into it [heaven] any thing that defileth, neither whatsoever worketh abomination, or maketh a lie:)
- b. *All of this leaves us with a dilemma, because ...*
- C. **Man’s Dilemma** - Romans 3:23 For all have sinned, and come short of the glory of God;
1. Even though most people will acknowledge that they have sinned, some still think they are good enough to get to heaven. Point out to your prospect that he has come short of the glory of God. God’s standard is perfection, and though he may be **very** good, **he is not perfect!**
 2. God cannot allow us into heaven with sin in our lives. Heaven is perfect! If we went there with sin it wouldn’t be heaven anymore.

Illustration – Flag Pole

- *An analogy that illustrates this might be something as simple as trying to touch the top of a 30-foot flagpole. You might be able to jump higher than I could, but neither of us could jump that high. We would both come short of the top. The glory of God is His holy standard of perfection. Some might be better than others, but none of us is perfect, and all of us come short.*

Possible Transition Statement

- *Now there are 3 other attributes of God to look at, but if this were all that we knew about Him, who could have a relationship with a God who is holy like He is? - **Nobody!***

NOTE: Allow this to sink in and you will see the their countenance fall. Good news is not good until we get the bad news out on the table. Spend the time here and they will be ready to receive grace.

Lesson 6 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray with prayer partners.
- Read chapters 5-6 from *Pathway to Power*.
- Memorize I Peter 3:18; II Corinthians 5:21, & I John 1:7b.
- Memorize Lesson 6 Memory Sheet.
- Listen to *The Fragrance of Christ*.
- Say Lesson 6 Memory Sheet out loud from memory to mirror.
- Say Lesson 6 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?*
- He has changed my life. – Testimony*
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
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- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?*

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- Illustration** – Flag Pole

② God is Just and cannot overlook our sin.

- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

God's Son

- Who would you say Jesus is?
God in flesh – John 1:14

God's Exchange – Jesus becomes:

- Our Substitute – I Peter 3:18
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- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

④ God is Gracious and offers salvation as a gift.

Invitation –

I must offer the inquirer the gift of Eternal Life.

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 6

GOD IS JUST AND CANNOT OVERLOOK OUR SINS

Possible Transition Statement:

- *Not only is God Holy and cannot tolerate our sin, but He is also just and cannot overlook our sin either.*

② God is Just **and cannot overlook our sin.** - Acts 3:14b God is called “the Holy One and the Just.”

- *Because He is just, He judges every man by the same standard. “God is no respecter of persons.” (Acts 10:34) If this is true (and it is) then we must know what His standard is.*

EXTRA VERSES THAT MIGHT BE HELPFUL

- “He is the Rock, his work is **perfect**: for all his ways are **judgment**: a God of **truth** and **without iniquity, just and right** is He.” (Deuteronomy 32:4)
He is the unchanging (rock), perfect God, whose every action is just [declaring right and wrong]. His very character is truth without any error, and He is always **just and right**. Remember He is perfect. He doesn’t make any mistakes or commit any wrongs!
- “Jesus Christ **the same yesterday, and today, and forever.**” (Hebrews 13:8)
Because He doesn’t change, His standard doesn’t change from person to person.
- “God is no respecter of persons.” (Acts 10:34)
- “The **works of His hands are verity [truth] and judgment [justice]**; all his commandments are sure.” (Psalms 111:7)

A. **God’s Standard** – Romans 6:23a “The wages of sin is death...”

1. Wages – the payment we deserve

- Making it Real - *How often do you get paid?*
You earned that didn’t you?
You deserve that don’t you?
What would you think if payday rolled around and you didn’t get paid?
*That wouldn’t be fair. That’s not **just**.*

b) God’s standard demands that sin receive the death penalty.

c) Even people who go to heaven die physically - so what is this death sentence?

B. **God’s Judgment** – Matthew 25:41 Then shall He say also unto them on the left hand, Depart from me, ye cursed, into **everlasting fire**, prepared for the devil and his angels:

1. The Bible teaches us that God never intended for people to go to hell. He prepared this eternal place of judgment for the devil and His angels.
2. People are being cast into judgment in this verse! Who are these cursed people “on the left hand?”

EXTRA VERSES THAT MIGHT BE HELPFUL

Some may take exception to the Lord being a God of judgment. Show them what He has revealed to us about Himself in His Word.

- “...it is appointed unto men once to die, but after this the judgment:” (Hebrews 9:27)
- “**Justice and judgment are the habitation [environment] of Thy throne**: mercy and truth

shall go before Thy face.” (Psalms 89:14)

- “But the LORD shall endure forever: **He has prepared his throne for judgment.** And He shall judge the world in righteousness, He shall minister judgment to the people in uprightness.” (Psalms 9:6-9)
- “The **soul that sins, it shall die.** The son shall not bear the iniquity of the father, neither shall the father bear the iniquity of the son: the righteousness of the righteous shall be upon him, and the wickedness of the wicked shall be upon him.” (Ezekiel 18:20)

NOTE: 29% of people in America who identified themselves as Non-Christian said they think they will go to heaven.

2% of non-Christians said they think they will go to hell.

5% of non-Christians said they think they will go to purgatory.

32% of non-Christians said they think they will go somewhere else.

33% of non-Christians said they don’t know.

USA TODAY Snapshot quoted from April 17, 2003

C. **Man’s Destiny** – Revelation 21:8 “But the fearful, and unbelieving, and the abominable, and murderers, and whoremongers, and sorcerers, and idolaters, and **all liars, shall have their part in the lake which burns with fire and brimstone:** which is the second death.”

1. When we sinned, we alienated ourselves from God because of His holy nature. His just nature demands that he judge each man for his own personal sins.
 - a. **fearful** - those who are afraid to trust the Lord (Maybe they’re afraid o what their family or what their friends might say.)
 - b. **unbelieving** - those who don’t believe the Bible
 - c. **abominable** - sexual perversion
 - d. **murderers** - How many murders does it take to make someone a murderer?
 - e. **whoremongers** - one who indulges in sex outside of marriage; “**Fornicators**” (The word pornography comes from this Greek word.)
 - f. **sorcerers** - includes drug use; those involved in the occult; witchcraft
 - g. **idolaters** - those who place anything as more important than God in their life.
 - h. **all liars** - If you showed your prospect the 9th commandment and asked him if he has ever been dishonest, he will have to admit that this applies to everyone, including himself.
2. This is a rough list. No doubt your prospect hasn’t done most of these things, but I’ve never met a person yet who hasn’t lied.

NOTE: How many murders does a man have to commit before he is considered a murderer? Only one!

How many lies does a person have to tell before he is considered a liar? Only one!

The Bible tells us that all liars are going to be condemned to hell! In fact the

wages of all sin, big and little, is death and hell, separated from God forever.

Be Clear -

The flesh is tempted to back off. Let the Holy Spirit use His Sword again to convince the sinner of the truth that he is under condemnation.

“He that believeth on Him is not condemned: but he that believeth not is condemned already,” (John 3:18a)

Repentance comes from dealing with sin and judgment sufficiently. Don't let up here. It will pay dividends later!

Be Compassionate -

We need to give this information to our prospect with a broken heart. If he is with you at all this will devastate him to think that's where he is headed.

- a) If he does not understand keep teaching until he does.
 - b) If he denies, keep going - give the Bible a chance to do its work.
 - c) You've got to get this out on the table. Some soul-winners don't like this point. The flesh does not like confrontation, but the Spirit is working in the world to convict the sinner of judgment. Yield to the Spirit's desire not the flesh's.
3. One might say, “That's not fair.”
- a. There is a difference between justice and fairness.
 - 1) Fairness is most often determined by feelings.
 - 2) Justice is determined by facts.
 - b. Most of the people who are in prison are there justly.
 - 1) They broke some law of the land and were held accountable to that law.
 - 2) They may not feel that they have been treated fairly, but that does not change the fact that justice has been served.
 - 3) Justice is not defined by what we feel or want, but by fixed laws or facts.
 - c. One of Webster's definitions is “the administration ... of law.”
 - d. Just like God is Holy and cannot tolerate sin, He is also Just and cannot ignore it.
3. Another might say, “I thought God was a loving God. How can He judge men like that?”
- D. Illustration: Imagine a judge presiding over a murder trial. There is a mountain of evidence to prove that the defendant is guilty. Would justice be served if the judge chose to overlook the obvious guilt and acquit the murderer? No! What if the guilty man was the judge's brother, and he loved him very much and chose to overlook his guilt and acquit him? **Would that be justice?** No! His love for the guilty would not change the demand for justice!

Lesson 7 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray with prayer partners.
- Read chapters 16-20 from *Just what the Doctor Ordered*.
- Memorize John 19:30 & I Corinthians 15:3-4
- Memorize Lesson 7 Memory Sheet.
- Listen to *What is Real Faith?*
- Say Lesson 7 Memory Sheet out loud from memory to mirror.
- Say Lesson 7 Memory Sheet to someone before class. Have him ✓ the points you remember. Ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66:5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?
- He has changed my life. – Testimony
- What do you think it takes to have a relationship with God and live with Him forever in heaven?
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

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④ God is Gracious and offers salvation as a gift.

- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind

- Illustration** – Two Chairs – *Transfer dependence/trust*

- Illustration** – Point of No Return – *What would you do?*

Invitation –

I must offer the inquirer the gift of Eternal Life.

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 7

GOD IS LOVING AND HAS REACHED OUT TO US

Possible Transition Statement:

- *Though God is holy and cannot tolerate our sin and just so that He cannot overlook our sin, He is also loving and has reached out to us, but even in His love He cannot do anything that would violate the rest of His nature. It was through the gift of Jesus that He provided a way for us to be close to Him that satisfies His holy/just nature.*

③ God is Loving **and has reached out to us.** – **John 3:16** “For God so loved the world, that he gave his only begotten Son, that whosoever believeth in him should not perish, but have everlasting life.”

- When the Bible states, “God so loved the world” it means every man and woman in the world. *To get to know him it is imperative to know that **He loves you personally!***

EXTRA VERSES THAT MIGHT BE HELPFUL

- “...God is love.” (I John 4:8)
- “The LORD has appeared of old unto me, saying, Yea, **I have loved you with an everlasting love: therefore with loving kindness have I drawn you.**” (Jeremiah 31:3)
- Matthew 11:19 Jesus was called, “**a friend of ... sinners.**”
- “But God commendeth [stretched forth] **His love toward us**, in that, **while we were yet sinners**, Christ died for us.” (Romans 5:8)

A. God’s Son –

- *Who would you say Jesus is?*
- 1. It is necessary to point out that He is God in the flesh.
 - “And the Word [Jesus] was made flesh, and dwelt among us, (and we beheld his glory, the glory as of the only begotten of the Father,) full of grace and truth.” (John 1:14)

NOTE: A good way to teach this is to start with the question, “*Who would you say Jesus is?*” Your prospect may answer, “The son of God.”

A good way to help him recognize the fullness of His Godhood is to say, “In one respect I am a son of God, because I have received Him as my Savior. Would you say that Jesus is intrinsically different from me?”

Most of the time there is a bit of levity and you can proceed to teach him why He is very different from you.

2. Other truths about Jesus that must be clear

NOTE: It is not necessary for the prospect to know everything, but it is important that he believes everything he does know.

It seems that Philip was a follower of Jesus who was already winning others to Him, but still hadn’t been taught about the virgin birth.

“Philip findeth Nathanael, and saith unto him, We have found him, of whom Moses in the law, and the prophets, did write, Jesus of Nazareth, the **son of Joseph.**” (John 1:45)

- a. He was born of a virgin. - “Behold, a virgin shall be with child, and shall bring forth a son, and they shall call his name Emmanuel, which being interpreted is, God with us.” (Matthew 1:23)
- b. He lived a sinless life. - “[Jesus] was in all points tempted like as we are, **yet without sin.**” (Hebrews 4:15b)
- b. There is only one God. - “The LORD our God **is one LORD:**” Deut. 6:4b
- c. He is the only Mediator. - “For **there is one God**, and one mediator between God and men, the man Christ Jesus;” (I Timothy 2:5)
- d. He is the only Way. - “Jesus saith unto him, “I am the way, the truth, and the life: no man cometh unto the Father, but by me.” (John 14:6)

B. God’s Exchange -

- Though He is God in heaven in every sense of the word; He humbled Himself and became a man, so that He could give His life in exchange for all men who have sinned.
1. *Our Substitute* - He has given Himself as our substitute.
“Christ also hath once suffered for sins, **the just for the unjust**, that He might bring us to God.” (I Peter 3:18)

AN EXTRA VERSE THAT MIGHT BE HELPFUL -

- “Who His own self bare our sins in His own body on the tree, that we, being dead to sins, should live unto righteousness: by whose stripes ye were healed.” (I Peter 2:24)
- a) As the holy/just God who came in human form He is the only One qualified to die in our place.
 - b) He took our sins on Himself when He died on the cross.
2. *Our Righteousness* - God has offered us His perfect righteousness.
“For He [God] has made Him [Jesus] to be sin for us, Who knew no sin; **that we might be made the righteousness of God in Him.**” (II Corinthians 5:21)
 - a) He dealt with your sinful record thoroughly, but He also offers His own record to you as a perfect completion to the exchange.
 - b) When we receive His offer, we take His righteous record and meet His holy standard.
 - c) Now God can give us a home with Him in heaven forever and still be just.

Illustration - My Record / His Record Analogy

Ask your prospect if you can make a record of some of the offences for which God will judge him. You might want to add,

“I don’t know about you, but mine would fill up a huge book.”

Put his name at the top of the list.

You might write:

lying, cheating, hating, coveting, disrespect, etc.

Now make another column and put Jesus’ name at the top.

What is His record before God?

You might write:

Holy, Just, Son of God, Well-pleasing to God, Free to Live with God, etc.

This verse teaches that God put all those sins on Jesus when He died. (Cross out your prospect’s name and write Jesus’.)

That takes care of your record, but that is not all God wants to do. The verse continues, “that we might be made the righteousness of God in Him.”

(Now cross out Jesus’ name and write your prospect’s.)

Christ’s My Record	My Christ’s Record
Lying	Holy
Lusting	Just
Stealing	Accepted by God
Coveting	Free to Live with God

This is the reality of the exchange Jesus offers us! *He suffered as a lying, coveting thief in your place and offers you the ability to have a full relationship with God, as your Father, accepted by Him because of Jesus’ holy, just nature*

- d. **This is the reality of the exchange He offers us!**
- 1) He suffered as a lying, coveting thief in our place.
 - 2) He offers us the ability to have a full relationship with God as our Father, accepted by Him because of Jesus’ holy, just nature.
3. **Our Full Payment –**
- a. I John 1:7b “The blood of Jesus Christ his Son cleanses us from **all sin**.”
 - 1) Someone may still think, “I see that, but surely I must do something!”
 - a) Ask this question, “Could this mean all of the sins I have ever committed.”
 - b) It says **all**! Of course it means all of your sins.

NOTE: You will have to determine what your prospect is thinking by asking questions.
 - 2) Another may think, “Yes, but I still have to keep myself from sinning to stay forgiv-

- en. It can't mean my future sins.”
 - a) Tell him to think about this. All of our sins were future when Jesus died.
 - b) He forgave all of our sins – Past, Present, and even Future!
- b. One of the last things Jesus said before He died is recorded in John 19:30. “He said, ‘**It is finished.**’”
 - 1) The word in the original language is *tetelestai* and means “**Paid in full!**”
 - 2) If He paid the entire price then what is left for you to pay? Nothing!
- C. **Man’s Deliverance** – 1Cor. 15:3-4 Christ died for our sins ... And ... **rose again the third day.**
 - 1. Jesus proved that He was indeed powerful enough to win the victory over sin and its penalty (death and hell), He rose from the grave.
 - a. In my Bible I have underlined the phrase, “He was seen.” It appears in 4 different verses.
 - b. It is not always necessary to turn there, but when you need to, it is very powerful just to show the volume of witnesses.
 - c. The resurrection is one of the most well proved events of history.
 - d. When it is necessary it is also valuable to point out the change in the disciples listed as witnesses. They went from hiding after Christ’s death to a boldness that led all but one of them to martyrdom. What was different? In addition to receiving the Holy Spirit, these men had seen the risen Savior. They knew he had risen, they had seen Him, and they gave their lives telling others about Him.
 - 2. His resurrection also proved that God was satisfied with His payment for our sins.
 - When the priest went into the Holy of Holies, the High Priest had to follow the law exactly before God could accept his offering. The proof that God had accepted the offering was when the priest came out from behind the veil alive.

Possible Summary Statement:

- *He loves, much more than most people suspect, and His love is powerful enough to reach sinners like you and me!*

Lesson 8 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray** with prayer partners.
- Read chapters 7-8 from *Pathway to Power*.
- Memorize Ephesians 2:8-9 & John 1:12.
- Memorize Lesson 8 Memory Sheet.
- Listen to *Are You Living in Grace?*
- Say Lesson 8 Memory Sheet out loud from memory to mirror.
- Say Lesson 8 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.
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I Corinthians 15:3-4

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- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind

- Illustration** – Two Chairs – *Transfer dependence/trust*

- Illustration** – Point of No Return – *What would you do?*

Invitation –

I must offer the inquirer the gift of Eternal Life.

Assimilation –

I must call the disciple to the Life of Christ.

COME & SEE LESSON 8

GOD IS GRACIOUS AND OFFERS SALVATION AS A GIFT

Possible Transition Statement:

- The 4th characteristic of God is that He is gracious and gives salvation as a gift. This is exhilarating and humbling at the same time. It means that salvation is within my grasp, but it also means that I don't have the ability to do **anything** to earn it.
 - ④ **God is Gracious** and gives salvation as a gift. - Psalm 116:5 “**Gracious is the LORD**, and righteous; yea, our God is merciful.”
 - The key thought of this point is to show that Christ's exchange **cannot be purchased** and must be received as a gift by faith **plus nothing**.
 - **Grace** is God giving me what I do not deserve.
 - **Mercy** is God not giving me what I do deserve.
- NOTE: These definitions are helpful, but very simplistic.
- God's grace is most often His enabling me to do what I could not do without Him.
- God's mercy is often expressed by His giving me what I do deserve, so that I will turn from my “self” and sin to Him.
- *Grace has been explained this way.*

G_{od's} R_{iches} A_t C_{hrist's} E_{xpense}

A. God's Gift

1. Grace is God giving to us what we could never earn for ourselves.
 - “For **by grace** are ye saved through faith; and that not of yourselves: **it is the gift of God: Not of works**, lest any man should boast.” (Ephesians 2:8-9)
2. Grace is not God giving us part, and us earning part.

NOTE: We don't have the ability to earn holiness or meet His just demands.

It is as if God is saying, “Your money is no good here.”
3. God's grace is enough.
 - a. “Where sin abounded, **grace** did much more **abound**.” (Rom. 5:20b)
 - b. Your prospect may be feeling like his sin is too bad or too much.
 - c. Many times the problem is that he has tried to quit sinning and has not been able to do so in his own power.

NOTE: **Be careful how you deal with this issue.** If you're not careful you will communicate **grace plus works**. Giving up his sin does not save a person! Accepting the finished work of Christ on the cross saves him.

It is important to recognize that **sin is the problem** that causes judgment, but **not sinning any more is not the solution**. Receiving Jesus as our personal Savior is the solution.

Many times your prospect's concerns can be alleviated by teaching him the following:

God is interested in helping you stop sinning, but that is not your main problem. Even if you were able to stop sinning that wouldn't fix their relationship with God. You need God's gift of grace!

- d. The issue to deal with is the sufficiency of God's Grace! It doesn't matter how big the sin is, or how hard it is to quit. What matters is that **God does the saving** and He is powerful enough to deal with any sin.

B. God's Offer

- "But as many as **received Him**, to them gave he power to become the sons of God, even to them that believe on his name:" (John 1:12)

1. So if He does all of the giving what do we do? - RECEIVE!
2. He offers to exchange His record for ours as a gift! All we can do is receive it.

➤ Making it Real - If your prospect doesn't seem to understand try this:

Hold out an object in your hand, close enough for your prospect to reach (A pen or a pencil works great.) and ask,
*If I told you that I wanted to **give** this to you, what would you have to do to get it?*

Keep holding it there. Eventually it will get awkward and he will either have to take it or say, "Take it," or do both.

Sometimes you have to give him the answer, but the object lesson is much more effective if he comes up with the answer on his own.

- *So, how do we receive God's gift of Salvation?*

C. Man's Decision

1. Believe -

When the early disciples were asked, "What must I do to be saved," their simple answer was, "Believe on the Lord Jesus Christ, and you shall be saved." (Acts 16:31)

If the most important issue in your life depends on one simple word - BELIEVE - then you better know how to define it.

- a. A common definition of faith is "to *understand* a fact and to *agree* with that fact." (Common Faith)

- *Listen to this story and see if that definition holds up.*

ILLUSTRATION: In 1859 the famous acrobat Charles Blondine stretched a tightrope 190 feet above the mighty waters of Niagara Falls. Crowds gathered daily to watch as he navigated the 1,000-foot span. He walked across in a large burlap bag. He carried his manager across on his back. He even fitted a special wheelbarrow for the rope and pushed it across. Once he put a cook stove in the wheelbarrow and stopped in the middle of the rope to

cook and eat an omelet. The story is told that once while working with the wheelbarrow, he approached the cheering crowd and asked them who *believed* he could put a man in the wheelbarrow and take him across. The crowd went wild. Everyone wanted to see that stunt. They began to chant, “I believe, I believe, I believe!”

Blondine pointed to a man waving his hand and chanting, “I believe, I believe!” He said to the man, “You, sir, get in the wheelbarrow.”

The man bolted and ran the other direction.

What was wrong? The man *believed* that Blondine could put a man, some other man, into the wheelbarrow, but he wasn’t willing to place **his** *dependence* on Blondine to take **him** across.

- b. The third element of Belief (Faith) that saves someone from sin and hell is the one that many people neglect.

A person must choose to **depend, rely, or trust** on Jesus to forgive his sins and give him Christ’s righteousness.

* 3 Elements of Saving Faith

Understanding

God is Holy and cannot tolerate my sin.

God is Just and cannot overlook my sin.

God is Loving and has given His life as an exchange for me.

*God is Gracious and wants to **give** me eternal life.*

Agreeing

I personally am a sinner and need a savior.

Depending or Trusting

*I am willing to depend on Jesus to take **my** sins & death and want to receive **His** righteousness and eternal life.*

* C. H. Spurgeon, *All of Grace* (Chapter 6 - Faith, What Is It?) (Reprinted by Baker Book House, 1976), pp. 44-49

- Another word that is used in the Bible to describe this decision is *repent*.

2. Repent

Jesus said, “Except you repent, you shall all ... perish.” (Luke 13:5)

- a. The word “repent” means *to change the mind*.
- 1) If your prospect has been thinking that his sin isn’t bad enough to keep him from heaven, **he’ll have to change his mind about that!**
 - 2) If he has been thinking that he can do enough good to counteract the bad things that he has done, **he’ll have to change his mind about that.**

- 3) He cannot believe that he will make it to heaven any other way but Jesus. All other thinking has to be abandoned, or changed.

NOTE: This portion of the outline is given to bring the discussion to a conclusion.

A good way to help your prospect come to a conclusion is to bring up what he said he thought it takes to have a relationship with God.

- *Earlier you said that you thought your good works would be enough to get you to heaven. After looking at what the Bible says, what do you think now?*

c. Repentance is a decision not a feeling.

- 1) Feelings often accompany repentance when a person realizes how wrong he has been.

CAUTION: If a person is waiting for a feeling before he makes a decision then he may be relying on an experience not a Savior.

- 2) The essence of repentance is to make a choice to change the way one thinks. –

- *Will you continue to trust in yourself and your way of thinking, or will you **transfer** your trust to Jesus and what He offers.*

ILLUSTRATION: Imagine two chairs sitting side by side. Let the one on the left represent yourself and your efforts to get to heaven on your own and let the one on the right represent the finished payment of Christ for all your sins. If you are sitting in the chair representing self, what do you have to do to transfer your dependence to the chair representing Christ? You have to get out of the one chair and sit in the other. In order to transfer your dependence to God's grace for salvation you have to stop depending on what you can do. **It is a decision.** Just like someone would have had to get in Blondine's wheelbarrow to demonstrate real dependence on his ability to take him or her across, even so you have to **decide** to trust Jesus alone to give you eternal life in heaven.

- 3) What if a person decided to sit in both chairs? Is he really trusting in either chair?
No!
- 4) When a person tries to trust in Jesus **and** his own efforts, he is really showing that he doubts that Jesus is enough.
- 5) Saving Faith is choosing to trust Christ's payment for sin as your own payment, and nothing else.
 - a) It's a transaction.
 - b) It's an exchange.
 - i. Your prospect must choose to trust in what Christ has already done for you on the cross.
 - ii. Jesus gives to the prospect forgiveness of sins (his earned record), Jesus' perfect righteousness (His earned record), and eternal life.

ILLUSTRATION: There is a point of no return on the Niagara River where the current from the falls is too powerful for a boat to navigate safely. It's marked clearly with warnings, because if a boat goes past that point it is bound to be pulled by the current over the roaring falls. Imagine a man in a rowboat absent-mindedly crossing that line. When he realizes what he has done he tries to turn back to safety, but it is too late. No matter how hard he rows, he is still being pulled inch-by-inch closer to impending doom. Suppose someone on the shore sees his plight and expertly throws a rope across his lap. **Now he has a choice to make.** Will he keep up his own self-efforts only to eventually plunge to sure destruction, or will he drop the oars of self-effort and trust in the safety of the rope? What would you do?

NOTE: What does the Bible say is necessary to receive God's grace?

“**God** resists [fights against] the proud, but **gives grace unto the humble.**” (James 4:6)

Your prospect must humble himself and admit that he has sinned and that his sin is an offence to our holy God.

He has to admit that he can't save himself from His justice?

He has to trust the loving gift of Christ's sacrifice.

Lesson 9 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray** with prayer partners.
- Read chapters 21-25 from *Just what the Doctor Ordered*.
- Memorize Acts 16:31; & Luke 13:5.
- Memorize Lesson 9 Memory Sheet.
- Read John 3:1-36 & 4:1-29 and record 3 to 5 soul-winning concepts you have learned found in this passage.
- Say Lesson 9 Memory Sheet out loud from memory to mirror.
- Say Lesson 9 Memory Sheet to someone before class. Have him ✓ the points you remember. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?
- He has changed my life. – Testimony
- What do you think it takes to have a relationship with God and live with Him forever in heaven?
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

② God is Just and cannot overlook our sin.

- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

God's Son

- Who would you say Jesus is?
God in flesh – John 1:14

God's Exchange – Jesus becomes:

- Our Substitute – I Peter 3:18
- Our Righteousness – II Cor. 5:21
- Illustration** – My Record / His Record Analogy
- Our Full Payment – I John 1:7b
John 19:30

- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

④ God is Gracious and offers salvation as a gift.

- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind

- Illustration** – Two Chairs – Transfer dependence/trust

- Illustration** – Point of No Return – What would you do?

Invitation –

I must offer the inquirer the gift of Eternal Life.

① Pray

② Ask

- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?
- Then are you willing to receive Him **right now**?

③ Welcome

Assimilation –

I must call the disciple to the Life of Christ.

① Assurance – John 5:24

② Acceptance – Ephesians 1:6b

③ Adoption – Romans 8:15b

- Heavenly Family / Holy Spirit
- Church Family / Church Attendance

④ Inheritance –

- His Victory – I Corinthians 15:57
- His Life – Galatians 2:20
- His Word – I Peter 2:2

Learning to Live with God Bible Study

COME & SEE LESSON 9

PRACTICAL ADVICE FOR EFFECTIVE SOUL-WINNERS

1. Depend on Christ for boldness through the Holy Spirit.

Acts 4:29, 31 And now, Lord, behold their threatenings: and **grant unto thy servants**, that with all **boldness** they may speak thy word, ... And **when they had prayed ... they spake the word of God with boldness.**

 - a. Be sure to ask, “May we come in?”
 - b. Determine to turn conversations to the Theme of Themes.
 - **I resolve to direct every conversation I possibly can to the Theme of Themes, learn of that soul’s need, and if possible meet it.**
2. Try to create a comfortable setting.
 - a. Ask, “Where would you like for us to sit?”
 - b. Do your best to have the person who is going to present the Gospel sit as close to the prospect as possible.
 - 1) Try to spread out, avoiding the “us against you” feel to the seating arrangements.
 - 2) Try to seat the person who is going to present the Gospel kitty-corner from the prospect.
 - 3) Do your best to secure adequate lighting.
 - 4) A kitchen table is an ideal location.
 - c. Prepare each team member for his role before you get to the visit.
 - d. Utilize the role of silent partner. The silent partner should:
 - 1) Pray (silently).
 - 2) Listen to and watch intently the person who is presenting the Gospel.
 - 3) Try to help with distractions. (If you can help with children, do so within view of the guardian.)
3. Make friends.

NOTE: Remember one of the first goals of each visit is to demonstrate your love and concern for the prospect and to become his friend.
4. Ask the Lord to teach you to let your only offence be the Gospel and not your personality, mannerisms, or idiosyncrasies.
 - a. When you are out on church visitation, you are representing your church and the Lord. Be sure to dress appropriately. (I urge our ladies to wear skirts or dresses, and our men dress slacks or khakis, but not a coat or tie.)
 - b. Always have a good supply of breath mints.
 - c. Don’t allow yourself to be distracted by your surroundings.
 - d. Be careful to listen well and not to talk too much or about yourself too much.

- e. Be natural and not stiff and contrived, as though you are going through a memorized “spiel.”
- f. Learn through your *Seeing is Believing* Debriefing times.

5. Mold your expectations from the Word of God.

- a. Expect Divine Appointments.
- b. Expect God to use you.
- c. Don't expect to **feel** strong. We are weak. Only He is strong!_

II Corinthians 12:9a “And he said unto me, My grace is sufficient for thee: for **my strength is made perfect in weakness.**”

- d. Expect occasional rejection.

John 15:18-20 “If the world hate you, ye know that it hated Me before *it hated* you. If ye were of the world, the world would love his own: but because ye are not of the world, but I have chosen you out of the world, therefore the world hateth you. Remember the word that I said unto you, “**The servant is not greater than his Lord. If they have persecuted Me, they will also persecute you;**”

- e. Pray for and expect God's power.

6. Live in the Realities of II Corinthians 2:14-17.

II Corinthians 2:14-16 Now thanks *be* unto God, which **always causeth us to triumph** in Christ, and **maketh manifest the savour of his knowledge by us in every place.** For we are unto God a sweet savor of Christ, in them that are saved, and in them that perish: To the one *we are* the savor of death unto death; and to the other the savor of life unto life. And who is sufficient for these things?

- a. Expect the invisible, powerful, invasive, subtle presence of Christ in you to impact your prospect through you.

Warning: This passage indicates that those who will refuse the Gospel find this invisible, powerful, yet subtle aura surrounding victorious Christians as repulsive as the pungent stench of death. No doubt all of us have been confronted by this powerful, sickening odor before. It is no wonder the world hates powerful Christianity, and it is no wonder that Paul had to ask for boldness - knowing how many would respond to him. This rejection caused by the powerful Christian is a serious one that ultimately leads the sinner to hell. The passage goes on to teach that the same aura that leads many to reject the Christian and his fragrant Savior is the same powerful influence that attracts many others to the Savior through our lives. You don't get to choose whether the impact will be met positively or negatively. **You only choose whether or not you will diffuse the impacting presence of God.**

II Corinthians 2:17 For we are not as many, which corrupt the word of God: but as of sincerity, but as of God, in the sight of God speak we in Christ.

- b. Beware of Peddling the Word of God.

NOTE: Hucksters were suspected of corrupting by putting the best fruit on top of the basket. If we try to get a person to church with something other than Christ where does that relegate Him through our actions.

- c. Be sincere (tried by the sun and found to have genuine, valuable integrity).
- d. SPEAK in Christ! “**Speak we** - The tongue is ours, but the power is God’s. **In Christ** - Words which He gives, approves, and blesses.” - Wesley

7. Don’t discredit the Gospel.

- a. Sin in your life will hinder your effectiveness.

Hebrews 12:2b “...let us lay aside every weight, and the **sin** which doth so easily beset us, and let us run with patience the race that is set before us,”

- b. Live in the victory provided by Christ.

I Corinthians 15:57 “But thanks be to God, which giveth us the **victory** through our Lord Jesus Christ.”

8. Watch for the Lord’s leading.

- * Human Whims vs. Holy Wind

How do you know the difference between your own whims and the real leading of the Holy Spirit? When people follow their own human whims, many ridiculous actions that follow are blamed on God’s leading. Proverbs 28:26 states, “He that trusteth in his own heart is a fool.” Some people, because they so desire something, mistake their own whim for the Holy Spirit’s leading. The result is foolishness.

We need to understand Biblical principles of how the Holy Spirit leads. Obviously the Spirit never leads contrary to Scripture. How does the Holy Spirit lead? Let’s look at three principles from God’s Word, which enlighten this subject.

First of all, when the Holy Spirit leads, there is **light** with no darkness. I John 1:5 declares, “God is light, and in Him is no darkness at all.” When the Spirit leads, there is not a confusion as to what to do. That is darkness. When God leads, however, there is light. God gives clarity, not confusion, as to what direction to take.

Secondly, the Spirit gives **life** with no deadness. II Corinthians 3:6 says, “... for the letter killeth, but the Spirit giveth life.” When the Holy Spirit is in a matter, He gives life to it, not deadness. When He leads, there is not a sense of drudgery or staleness. No, there is a sense of life.

Thirdly, when the Holy Spirit guides, there is **liberty** with no duress. II Corinthians 3:17 states, “Now the Lord is that Spirit: and where the Spirit of the Lord is, there is liberty.”

Liberty is the freedom to do God's will through the power of the Spirit. When God leads, He gives liberty, not duress, not a sense of being forced into something. When the Holy Spirit leads, there is a sense of freedom.

These three analogies of how the Spirit leads can help us in Netcasting [soul-winning] to know where to go, who to talk to, when to stop a conversation, etc. If you are determined to obey and you depend on God, He will definitely lead through His Spirit. Since the flesh profits nothing we must walk the Spirit-walk yielding to His leadership.

* by John VanGeldereren Copied by permission from the Netcasters Teacher's Manual, produced by Preach the Word Ministries

9. Keep moving; find souls; use all the time you have.

10. Trust the Holy Spirit and the power of the Gospel.

- a. The Holy Spirit has promised to convince people if we will be His channels. You don't have to rely on apologetics; you can simply rely on Him.

John 16:8 "And when He [the Holy Spirit] is come, He will reprove the world of sin, and of righteousness, and of judgment:"

- b. The proclamation of the Gospel through the "Rhema" of God is what God has promised to use to do His work in the hearts of men.

Romans 1:16 "For I am not ashamed of **the gospel** of Christ: for it **is the power of God unto salvation** to every one that believeth;"

Romans 10:17 "So then **faith cometh by hearing**, and hearing by **the Word of God.**"

I Corinthians 1:21 "For after that in the wisdom of God the world by wisdom knew not God, **it pleased God by the foolishness of preaching to save** them that believe."

Illustration: Imagine a thief trying to rob a bank, laughing at a security guard who accosts him with a gun and saying; "I don't believe that is a real gun!" What would the guard have to do to prove that the gun was powerful and effective? He would simply have to pull the trigger and the thief would receive the full impact of the weapon.

Hebrews 4:12 "For **the Word of God is quick [alive], and powerful [effective]**, and sharper than any two-edged sword, piercing even to the dividing asunder of soul and spirit, and of the joints and marrow, and is a discerner of the thoughts and intents of the heart."

If someone ever scoffs at you and says he doesn't believe the Bible, **all you have to do is show him the truth from the Bible** and the Holy Spirit will do the convincing.

Kristine came to my office on her way to commit suicide. I told her the good news that Jesus loved her and died for her, but she could not believe that Jesus could love her because she was so wicked. I told her the story of the woman at the well, pointing out that even though that woman was 7 times worse than she was, Jesus went through Samaria for the express purpose of looking for her. She replied, “**Why isn’t He looking for me?**”

I assured her that He was. I showed her Romans 3:10-11 – “As it is written, There is none righteous, no, not one: There is none that understandeth, there is none that seeketh after God.” I told her that no one desired to read the Bible and come to church in the flesh. Her desire for those things proved that it was Jesus looking for her as surely as He had the woman at the well. The words registered in her mind but would not penetrate her wounded heart. She asked, “How can I know that.”

God gave me these words, “The author of this book is still alive and telling you it’s true right now in your heart, isn’t he?”

With tears streaming down her face, she smiled slightly, raised her eyes to meet mine and nodded in agreement. Several days later she was gloriously saved and later baptized. Her estranged husband came to see her get baptized and got right with the Lord. They were eventually reunited.

When I met **Ross**, he was in a mental ward, where his wife had just committed him because he was planning to take his life. Needless to say he was anything but trusting, and in fact, he was angry that I was there.

He agreed to listen to the Gospel, but was clearly responding to the truth as a scoffer. As we were talking about sin and hell, he asked with a sneer, “How do you know that’s true?”

I told him all I had to do was give him the Gospel, and the Spirit of God was working in his heart to convince him. I went on to tell him how the Holy Spirit works. “He doesn’t speak to you out loud. It’s kind of like hearing a small voice inside telling you, ‘That’s true, that’s true.’ Or sometimes you feel like something is squeezing your heart.”

He replied convincingly, “Maybe that’s why I’ve felt weird from the moment you came in here.”

Ross was released the next day. I met with him again and he answered the Holy Spirit’s voice and entered the Kingdom of Heaven.

11. Start developing soul-winning contacts as a way of life.

II Corinthians 5:20

“Now then we are ambassadors for Christ, as though God did beseech *you* by us: **we pray [beg] you in** Christ’s stead, be ye reconciled to God.”

Name: _____

Lesson 10 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray** with prayer partners.
- Read chapter 9 from *Pathway to Power*.
- Memorize Lesson 10 Memory Sheet (last installment☺).
- Listen to *Is Your Faith Working?*
- Say Lesson 10 Memory Sheet out loud from memory to mirror.
- Give the entire *Gospel Presentation* up to Section 3 and say the rest of the outline to someone before class. Have him ✓ the points you remember on the **Come and See** One Page Memory Sheet. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

- Conversation** –
I must turn the conversation to the Theme of Themes.
- ① Making Conversation**
- ② Directing Conversation**
- How would you describe your relationship with God?
- He has changed my life. – Testimony
- What do you think it takes to have a relationship with God and live with Him forever in heaven?
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?

- Introduction** –
I must introduce the sinner to the Savior.

- ① God is Holy** and cannot tolerate our sin.
- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

- ② God is Just** and cannot overlook our sin.
- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

- ③ God is Loving** and has reached out to us.
He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

- God's Son**
- Who would you say Jesus is?
God in flesh – John 1:14
- God's Exchange** – Jesus becomes:
 - Our Substitute – I Peter 3:18
 - Our Righteousness – II Cor. 5:21
- Illustration** – My Record / His Record Analogy
- Our Full Payment – I John 1:7b
John 19:30

- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

- ④ God is Gracious** and offers salvation as a gift.
- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind
- Illustration** – Two Chairs – Transfer dependence/trust
- Illustration** – Point of No Return – What would you do?

- Invitation** –
I must offer the inquirer the gift of Eternal Life.

- ① Pray**
- ② Ask**
- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?
- Then are you willing to receive Him **right now**?

- ③ Welcome**

- Assimilation** –
I must call the disciple to the Life of Christ.

- ① Assurance** – John 5:24
- ② Acceptance** – Ephesians 1:6b
- ③ Adoption** – Romans 8:15b
 - Heavenly Family / Holy Spirit
 - Church Family / Church Attendance
- ④ Inheritance** –
 - His Victory – I Corinthians 15:57
 - His Life – Galatians 2:20
 - His Word – I Peter 2:2
- Learning to Live with God Bible Study**

COME & SEE LESSON 10

INVITATION

Invitation: Resolve: I must offer the inquirer the gift of Eternal Life.

Possible Transition Statement:

- _____ since this decision determines your relationship with God and where you will spend eternity, would it be all right if we bowed our heads and I pray for you?

I. Pray

- A. This invitation is built like the ones you have seen in church over and over again.
 1. Finish the message.
 2. Close in prayer.
 3. Ask closing questions that brings the soul to a decision.
 4. Welcome the new convert into the family of God.
 5. Begin discipleship.
- B. Pausing to pray puts a solemnity on the conversation that is very helpful.
- C. This is the time that the enemy attacks most severely and asking the Lord to help your inquirer is imperative.
- D. Some people have never heard a real prayer.
 1. Some have never heard *anyone* pray before.
 2. Others have only heard prayers read from a prayer book.
- E. In just a minute you are going to invite your inquirer to pray, and hearing you pray will make it easier for him to understand that prayer is simply talking to God.
- F. Your prayer should include at least these 3 elements.
 1. Pray that God will help the inquirer **understand** that God is Holy and hates his sin; that God is just and must judge his sin. Pray that God will help him **understand** God is loving, that Jesus paid his punishment already, and that God is Gracious and wants to give him salvation as a gift.
 2. Pray that God will help him to **agree** that this is true.
 3. Pray that the inquirer will choose to **rely** on Christ to forgive his sins and give him Christ's record.

II. Ask

- A. *Do you believe that Jesus loves you and will give you forgiveness and eternal life with Him if you ask Him?*
 1. This is an “understand” and “agree” question.
 2. There have been several times when I thought my prospect would say no to this question and was surprised when he said, “Yes, I do.”

Illustration: Ed had a Mormon background, and the whole time I was introducing him to God, he kept countering everything I said with Mormon dogma. It wasn't a matter of lack of understanding. He simply did not agree with what I was telling him. I just kept on going through the points. When I asked him if I could pray he said yes, and to my surprise when I asked him the first question he said, "Yes!" The Holy Spirit had kept His promise to convince Ed, and he was now willing to admit it. Ed didn't get saved that day, but within a couple of weeks he accepted Christ's Exchange. He and his wife are currently active members in our church.

B. *Then are you willing to receive Him **right now**?*

1. This is where the rubber meets the road.

a. Don't be afraid to ask this question.

b. Ask yourself this - "If Jesus were here, would He ask my inquirer to receive Him?"

Revelation 3:20 **Behold, I stand at the door, and knock:** if any man hear my voice, and open the door, I will come in to him, and will sup with him, and he with me.

II Corinthians 5:20 Now then we are ambassadors for Christ, **as though God did beseech [beg] you by us:** we pray [beg] *you* in Christ's stead [place], be ye reconciled to God.

2. It is necessary for the inquirer to know that this is the decision point.

a. Up until now all he had to decide was to be still and listen.

b. He needs to understand that salvation is not an experience you wait for; it is a decision you make.

3. If he says yes, lead him in a prayer.

a. I like to hear inquirers pray in their own words.

- *That's great, just talk to God and tell Him what is on your heart and that you want to receive the exchange He has offered you.*

b. There are times when it is better to have him repeat a simple prayer after you.

1) Remind your prospect that it is not the words, but the dependence that is important. Tell him that you won't know if he means it or not, but God does and He's the One that counts.

2) When you lead him in prayer it is helpful to tailor his prayer to deal with what you know he has been depending on, etc.

4. If he says no, you will have to depend on God to give you wisdom as to how to proceed.

a. It is very appropriate to ask him why, and help him sort through the problem.

NOTE: To get this far, you have no doubt seen God working in the situation.

Philippians 1:6 promises that we can be confident, "that He which hath begun a good work in you will perform *it* until the day of Jesus Christ:" If God is working, he has a plan to bring this to fruition.

In Nehemiah 2:4-5 Nehemiah wrote concerning the quick decision that he had to make while standing before the king, "So I prayed to the God of

heaven. And I said..." He knew it was time to "pray and say." This is the time for you to "pray and say" what God leads you to say. Trust Him! Look to Him! He will give you wisdom!

- 1) Sometimes there is just a simple lack of understanding that can be cleared up and the decision can then be made.
 - 2) Sometimes the inquirer is expecting an experience and he doesn't think he "feels" ready. Remind him that salvation is not an experience that you wait for; it is a decision that you make.
 - 3) Sometimes the inquirer is afraid that getting saved would mean some loved one who has already gone to eternity would never be seen, or that he is admitting that the loved one didn't make it to heaven.
 - a) Assure him that we don't know where the loved one is. He might have been saved.
 - b) Assure him that no matter what, he can be sure his loved one would want him to make this decision.
 - 4) Sometimes the inquirer is simply choosing to procrastinate.

II Corinthians 6:2b "... behold, now is the accepted time; behold, now is the day of salvation.)

Proverbs 27:1 Boast not thyself of to morrow; for thou knowest not what a day may bring forth.
 - 5) Sometimes the inquirer is reluctant to turn from his sin.

John 3:19 And this is the condemnation, that light is come into the world, and men loved darkness rather than light, because their deeds were evil.

NOTE: Often a person is not willing to admit that this is the problem. It may be appropriate to suggest that this might be the problem.
- b. In some cases it may very well be appropriate at this point to simply ask him to do the **Inquirer's Bible Study** with you. (Nearly every genuine inquirer who goes through the Bible Study either gets assurance of salvation or gets saved.)
- 1) Don't let yourself back off and lose your boldness due to rejection.
 - 2) At the same time, don't let yourself be impatient either.
 - a) Nicodemus, and Joseph of Arimathaea, both became believers well after Jesus first dealt with them.
 - b) The parable of the sower and the seed indicates that sometimes it takes patience to see fruit harvested.

Mark 4:26-29 And he said, So is the kingdom of God, as if a man should cast seed into the ground; And should sleep, and rise night and day, and the seed should spring and grow up, he knoweth not how. For the earth bringeth forth fruit of herself; first the blade, then the ear, after that the full corn in the ear. But when the fruit is brought forth, immediately he putteth in the sickle, because the harvest is come.

- c) Mark 4:2-8; 14-20 indicates that the reason the stony ground sprang up so quickly was because it was shallow soil.
 - i. Is it possible that the reason we don't see many of the people we lead to the Lord on visitation come to church and go on to serve the Lord is because we are dealing primarily with stony soil?
 - ii. The indication is that the better soil will respond to the seed more slowly.
 - iii. Be careful! We don't want to get to the point that we don't expect to see fruit. That is clearly not the attitude of this farmer.
 - iv. He is watching night and day, and when the fruit is ripe he is immediately ready to harvest it.

III. Welcome

A. *Let me be the first one to welcome you to the family of God.*

- 1. Be warm and genuine.
- 2. Your prospect is bound to be excited. Be sure to match his enthusiasm with your own.

B. It is sometimes appropriate to ask some questions that might solidify the decision.

- 1. _____ , *what did you just do?*
- 2. *What did God do?*
- 3. *If you were to die right now, where would you go?*
- 4. *If you had died yesterday before you made this decision where would you have gone?*

It made a big difference didn't it!

NOTE: Don't panic if your convert doesn't answer everything correctly. Simply keep on teaching the reality of what just happened and the unchanging nature of the promises of God.

Name: _____

Lesson 11 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray** with prayer partners.
- Read chapters 26-30 from *Just What the Doctor Ordered*.
- Review the **Come and See** Memory Sheet and **write it from memory** to be handed in and graded.
- Listen to *The Come and See Soul-winning Program* Side 1.
- Say the **Come and See** Memory Sheet out loud from memory to a mirror.
- Give the entire Gospel Presentation to someone before class. Have him \checkmark the points you remember on the **Come and See** Memory Sheet. Please ask him to be accurate.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?
- He has changed my life. – Testimony
- What do you think it takes to have a relationship with God and live with Him forever in heaven?
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

② God is Just and cannot overlook our sin.

- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

God's Son

- Who would you say Jesus is?
God in flesh – John 1:14

God's Exchange – Jesus becomes:

- Our Substitute – I Peter 3:18
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- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

④ God is Gracious and offers salvation as a gift.

- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind

- Illustration** – Two Chairs – Transfer dependence/trust

- Illustration** – Point of No Return – What would you do?

Invitation –

I must offer the inquirer the gift of Eternal Life.

① Pray

② Ask

- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?
- Then are you willing to receive Him **right now**?

③ Welcome

Assimilation –

I must call the disciple to the Life of Christ.

① Assurance – John 5:24

② Acceptance – Ephesians 1:6b

③ Adoption – Romans 8:15b

- Heavenly Family / Holy Spirit
- Church Family / Church Attendance

④ Inheritance –

- His Victory – I Corinthians 15:57
- His Life – Galatians 2:20
- His Word – I Peter 2:2

Learning to Live with God Bible Study

COME & SEE LESSON 11

ASSIMILATION

Resolve: I must call the disciple to the Life of Christ.

Possible Transition Statement:

- *Now that you are a part of the family of God I have a booklet I'd like to give you that shows you a little bit of the massive difference Jesus has made in your life.*

NOTE: If you use the booklet, you won't have to teach every part of the Assimilation Section. The plan is to simply highlight the main points to motivate the new disciple to want to read it right away.

I always try to get a commitment that he will attend church the next Sunday, and at least introduce the **Learning to Live with God** Bible Study. I usually tell him that I will ask him later what he has decided about doing it.

I. **Assurance** – John 5:24 Verily, verily, [Truly, truly] I [Jesus] say unto you, he that heareth my word, and believeth on Him that sent Me, hath everlasting life, and shall not come into condemnation; but is passed from death unto life.

- *This is a long verse, but it really only has two parts - your responsibility and God's Promise.*

A. Your Responsibility - Jesus asks two things of you.

1. *Did you listen to God's Word concerning Jesus' gift of forgiveness and eternal life?*
2. *Did you choose to **depend** on the truth that God sent Jesus to die in your place?*

NOTE: It is important that your disciple is able to comfortably answer both of these questions.

B. God's Promise

1. You **have** eternal life.

- a. Notice, it doesn't say that you **will have** eternal life in the future.
- b. It says that *you have it **right now** in your possession!*
 - *How long does eternal life last? (FOREVER!)*
 - *When did you get eternal life? (THE MOMENT YOU CHOSE TO TRUST IN JESUS!)*
 - *When will your eternal life end? (NEVER! You are right now eternally safe in Jesus!)*

2. You will never come into condemnation.

- a. Remember the passages of the Bible that show the just judgment of God on those who are condemned to Hell?
- b. You will never have to face that condemnation.
- c. You'll never have to worry about that again.
 - *The reason you can be so sure of this is stated in the 3rd promise. There has been a tremendous change in your life.*

3. You have passed from spiritual death with no ability to please God, to spiritual life.

- a. You now have all that is necessary to please Him in all that you are and all that you do.

- b. You may not always feel like this is true, but your feelings don't change the fact that it is true! You can count on God's Word!
- c. Remember,, God is unchanging in His justice and He cannot lie. His Word is true at all times.

Matthew 24:35 Jesus said, "Heaven and earth shall pass away, but My Words shall not pass away."

NOTE: There should be a genuine growing excitement between the two of you at this point.

II. **Acceptance** – Ephesians 1:6 "He hath made us accepted in the Beloved."

- A. You are fully accepted by God.
- B. When Jesus was here on earth, God actually spoke from heaven on two different occasions and said, "This is my beloved Son, in whom I am well pleased." (Matthew 3:17; 17:5)
 - 1. Remember, God is Holy! The only human God has ever been completely pleased with is Jesus, because He alone is truly holy.
 - 2. The word "accepted" in Ephesians 1:6 carries with it the meaning that we are now well pleasing by the gift of Christ's record, His nature.
- C. It is hard to imagine, but the Bible teaches us that you are as accepted in Heaven as Christ is, because you have been placed into Christ's standing before God.

NOTE: In a culture that places too much emphasis on "self" and psychology, this is a great way to help a person deal with feelings of guilt without drawing undue attention to the new disciple's "self."

III. **Adoption** – Romans 8:15 "Ye have received the Spirit of adoption, whereby we cry, Abba, Father."

- A. You have a new heavenly family.
 - 1. The Bible teaches that you have been adopted into God's holy family.
 - a. The Word "Abba" is an endearing word for Father, similar to our use of the word "Daddy."
 - b. God has given you the closest of all relationships with Himself.
 - c. As a result, you can make appeals to His throne as a close family member.
 - 2. In addition to this, He has also placed His Holy Spirit inside of you to help you want to call out to Him in time of need.

NOTE: Make sure you make the obvious parallel between the unseen, spiritual realities of the family of God and the Holy Spirit, and the seen practical benefits of the church family and the importance of getting help from God's people.

- B. You have a new church family
 - *God has also given you a family here on earth that will help you grow. It is your church family.*
 - 1. God built the church in a marvelous way to help us stay excited and zealous for Him and the life He has given us in Christ.

Illustration – Fireplace

- *Picture a log fire burning brightly in a cozy fireplace. Now imagine taking one of the logs out and setting it on the hearth. What do you think will happen? That log will probably stop burning, start smoking, and make a mess. If you take the same log and put it back in the fireplace where it belongs, it will once again burn brightly and help to warm the room. In a similar way, God has built the church in such a way that it helps you stay on fire and useful for the Lord. When people get out of church, they tend to lose their zeal and make a mess of God's plan for their lives. When Christians stay in church as God intended, they tend to grow in their spiritual walk and usefulness to God.*
2. Hebrews 10:25 “Not forsaking the assembling of ourselves together [attending church], as the manner of some is; but exhorting [building up] one another: and so much the more, as ye see the day approaching.”
 - a. Christians who decide to be active in church grow rapidly in their relationship with God, and those who don't stay active do not keep growing.
 - b. The more a person is involved in church the faster they tend to grow!
- NOTE: Invite the new disciple to church for the following Sunday morning. Offer to pick him up. Encourage the new disciple to make a decision right now to begin a pattern of faithful attendance in church.

IV. Inheritance

NOTE: Most Christians are not aware of the vastness of the inheritance that became theirs when they received Christ. Please express your excitement when you show him the 1st few gifts that are now his in Christ. Remind him that these gifts are his by right of the exchange he made with Jesus.

A. His Victory - You have been gifted with the victory of Jesus Himself.

1. It has been said that the only human to ever live the victorious Christian Life is Jesus, but now look at what the Bible teaches about those who belong to Him in salvation -

I Corinthians 15:57 “But thanks be to God, which **giveth us** the victory through our Lord Jesus Christ.”

2. The victorious life of Christ **has been** given to you.

- a. God promises that there is not a single temptation that can come into your life that He will not give you the ability to resist.

I Corinthians 10:13 “There hath no temptation taken you but such as is common to man: but God is faithful, who will not suffer you to be tempted above that ye are able; but will with the temptation also make a way to escape, that ye may be able to bear *it*.”

- b. Notice that this victory is not yours by hard work and struggling, but by a gift. It is just like salvation, you cannot earn it.
- c. It is a gift to be accepted by faith.

Illustration: The reason this victory is like salvation is that it is part of the inheritance rights you gained when you accepted Christ as your Savior. It's like money that has been placed into an account for you. This victory belongs to you. All you have to do is claim it as you need it, by faith.

B. **His Life** - You have been given His Life.

Galatians 2:20 "I am crucified with Christ: nevertheless I live; yet not I, but **Christ lives in me**: and the life which I now live in the flesh I live by the faith of the Son of God, who loved me, and gave himself for me."

1. **Your old record and inability to please God died with Jesus** on the cross.
2. In a similar way, as Jesus was resurrected in His body here on earth, you received new life from Him in your body.
 - a. He is eternal life. I John 1:2 For the life was manifested, and we have seen it[Him], and bear witness, and shew unto you that eternal life, which was with the Father, and was manifested unto us;
 - b. When you received Him, you received eternal life, and now He wants to live His life in your body.
 - c. This right was given to you at salvation and is accessed by faith in His promises.

C. **His Word** - You have the Bible to show you the glorious gifts you have received from God.

I Peter 2:2 "As newborn babes, desire the sincere milk of the word, that ye may grow thereby...."

1. The Bible is your lifeline to Jesus and His life sustaining strength.
 - a. New babies have a voracious appetite and an amazing capacity to grow, but they are also very susceptible to extreme health problems if for some reason they do not eat sufficiently.
 - b. As a new Christian these same facts are true about you in a spiritual sense.
 - 1) If you choose to nourish yourself through reading, memorizing, studying, and hearing God's Word, you will receive His strength to keep you growing in your rich relationship with God.
 - 2) Beware! If you neglect God's Word you are extremely vulnerable to spiritual danger!
2. The Bible is a library of books, and a great book to read first is St. John.
 - a. It is the 4th Book in the New Testament and gives many accounts of Jesus' life here on earth.
 - b. The Holy Spirit led John to close this book by saying that there were many other things that Jesus did while here on earth that were not recorded, "but these are written, **that you might believe** that Jesus is the Christ, the Son of God; **and that believing you might have life** through his name."

V. **Learning to Live with God**

- A. **Learning to Live with God** is a 6 lesson Bible Study that will help you begin to live this new life in Christ.

NOTE: The new disciple can choose to continue to study six additional lessons if he enjoys the first part of the Bible Study.

- B. Every Christian needs to learn to live with God as his Father, Master, Lord and King, friend and partner.
1. Tell the new disciple that his God is a loving, giving Lord.
 2. Encourage him to plan on starting to get to know Him right away?
 3. Let him know that the next time you see him you will ask him what he has decided.
- C. End the visit by confirming his plan to be in church on Sunday, and ask if you can close in prayer.

Lesson 12 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray** with prayer partners.
- Read chapter 10 from *Pathway to Power*.
- Listen to *The Come and See Soul-winning Program* Part 2.
- Say the **Come and See** Memory Sheet out loud from memory to a mirror.
- Give the entire Gospel Presentation to someone before class. Have him ✓ the points you remember on the **Come and See** Memory Sheet. Please ask him to be accurate.
- Be prepared for the Verses Test.
- Hand out 5 gospel tracts.
- Pray for the lost and God's power on your life.

Come and See Memory Sheet

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- Conversation** –
I must turn the conversation to the Theme of Themes.
- ① Making Conversation**
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- How would you describe your relationship with God?*
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- May I show you from the Bible how to have a relationship with God?*

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Would that be justice?

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He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

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- Who would you say Jesus is?
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Get in the wheelbarrow.

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God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

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I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind
- Illustration** – Two Chairs – *Transfer dependence/trust*
- Illustration** – Point of No Return – *What would you do?*

- Invitation** –
I must offer the inquirer the gift of Eternal Life.

- ① Pray**
- ② Ask**
- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?*
- Then are you willing to receive Him **right now**?*

- ③ Welcome**

- Assimilation** –
I must call the disciple to the Life of Christ.

- ① Assurance** – John 5:24
- ② Acceptance** – Ephesians 1:6b
- ③ Adoption** – Romans 8:15b
 - Heavenly Family / Holy Spirit
 - Church Family / Church Attendance
- ④ Inheritance** –
 - His Victory – I Corinthians 15:57
 - His Life – Galatians 2:20
 - His Word – I Peter 2:2
- Learning to Live with God Bible Study**

COME & SEE LESSON 12

GENERAL KNOWLEDGE REVIEW SHEET

The priorities of the **Come and See** Soul-winning Program (these must be very accurate)

- #1 To manifest the powerful person of Christ by allowing Him to use us in His continuing ministry of transforming lives
- #2 To train men and women to be diligent and effective laborers in the Master's plenteous harvest fields
- #3 To train men to call converts to live the transforming life of Christ
- #4 To lead men to Christ
- #5 To disciple converts

The **Come and See** Soul-winner's resolve

- I resolve to direct every conversation I possibly can to the theme of themes, learn of that soul's need, and if possible meet it.

GOD'S CHURCH PLANTING/GROWTH MODEL

(Each soul won and called to the life of Christ is a microcosm of planting a church.)

- | | | | |
|------------------|------------------------------|------------|--------------------------|
| • Conversation | | λαλεω | "Spoke" - Acts 11:20 |
| • Evangelization | (Introduction & Invitation) | ευαγγελιζω | "Preaching" - Acts 11:20 |
| • Assimilation | | παρακαλεω | "Exhorted" - Acts 11:23 |
| • Indoctrination | (Regular Church Involvement) | διδασκω | "Taught" - Acts 11:26 |

The Divine Appointment Concept

Definition - A divine appointment is when God providentially empowers you to touch a life in which He is already working.

Two Key Elements of a Divine Appointment - Providence / Evidence

You know you're in a divine appointment when: (These will not be tested by total recall. Simply stay familiar with them.)

- ... you enter a situation and it is obvious that God has been at work before you get there.
- ... the person to whom you are talking tells you that someone else has been talking to him about the Lord.
- ... you see obvious interest and/or conviction.
- ... the Lord leads you to say something you normally don't say.
- ... when a lost person approaches a Christian out of the blue.
- ... when the timing of the events is obviously from God.
- ... the person to whom you are talking is dealing with a traumatic event that has pointed him to his inner needs.
- ... when a visitor comes to your church without a human invitation.
- ... when someone brings up the Bible, religion, God, or spiritual things in a normal conversation.

The Biblical Pattern of Finding Divine Appointments

Diligently Sow & and Reap

Constantly Look to the Fields

Consistently Expect to Harvest (Practice the Promises)

The four Sections and their resolves

- **Conversation** - We usually need to pave the way to introducing people to the Savior through a brief conversation that turns a man or woman's heart and mind toward spiritual things.
Resolve - I must turn the conversation to the Theme of Themes.
- **Introduction** - Before we can expect a soul to make the decision to begin a relationship with God, it is imperative to introduce God as a person Who has definable attributes.
Resolve - I must introduce the sinner to the Savior.
- **Invitation** - Using the format of a public invitation the **Come and See** Gospel Presentation will guide you to draw the prospect to a decision in a direct, yet smooth flowing sequence that will allow the Holy Spirit to convert a sinner without man's manipulation.
Resolve - I must offer the inquirer the gift of Eternal Life.
- **Assimilation** - Jesus said in John 15:16 "I have chosen you...that ye should go and bring forth fruit, and that *your fruit should remain:....*" The context of this verse indicates that we are to teach our "fruit" how to abide in Christ. This portion of the presentation is only an introduction, but is designed to encourage the convert to plumb the depths of his newly obtained "riches in Christ."
Resolve - I must call the disciple to the Life of Christ.

The "Why's" of the Method of the **Come and See** Soul-winning Program

The Command - Go ye therefore, and teach all nations, baptizing them in the name of the Father, and of the Son, and of the Holy Ghost: Teaching them to observe all things whatsoever I have commanded you: and, lo, I am with you always, even unto the end of the world. Amen. (Matthew 28:19-20).

The Church -

- Ephesians 4:11-12 And he gave some, apostles; and some, prophets; and some, evangelists; and some, pastors and teachers; For the perfecting [*equipping*] of the saints, for [*into*] the work of the ministry, for the edifying of the body of Christ:
- II Timothy 2:2 And the things that thou hast heard of me among many witnesses, the same commit thou to faithful men, who shall be able to teach others also.

The Concept - *Seeing is Believing* (On the Job Training)

Seeing the Word - Some people believe because they simply choose to believe the **words** of God and as a result *see* the **work** of God accomplished.

- Matt. 4:19 And he saith unto them, Follow me, and I will make you fishers of men.

Seeing the Work – Others have to *see* the **works** of God before they come to faith in the **Word** of God.

- It has been said, “Soul winning is better caught than taught.”

The Conviction - And the hand of the Lord was with them: and a great number believed, and turned unto the Lord. (Acts 11:21).

Review “God’s Plan to Preach the Gospel to Every Creature” Chart (Just understand the concept of winning one and teaching him to win one, etc.)

Three things Jesus tells us to do because the fields are ripe for the reaping (John 4:35) -

- Lift up your eyes. (Get our eyes off ourselves)
- Look unto the fields.
- Keep looking until you find.

The most important words of any door-step introduction -

May we come in?

The Art of Making Friends -

- The emphasis of the Conversation section is – relationships (with you and with God)
- One of the first goals of each visit is to demonstrate your love and concern for the prospect and to become his friend.

Three things about which the Holy Spirit is convicting the world (John 16:8-11) -

- Sin
- Righteousness
- Judgment

The purpose of the Law, according to the book of Galatians -

The Law is a schoolmaster to bring us to God.

The reason we ask sinners if they have ever broken specific commands is to allow the Holy Spirit to use His law to convict them.

Definitions of Grace and Mercy -

Grace is God giving us what we don’t deserve.

Mercy is God not giving us what we do deserve.

The two things we must do during the Assimilation section -

Arrange to meet him in church.

Motivate him to want to take the **Learning to Live with God** Bible Study, and tell him you will ask about it later.

Lesson 13 Assignment Sheet

- Complete *Seeing is Believing* Debriefing Chart.
- Pray** with prayer partners.
- Read chapters 31-33 from *Just What the Doctor Ordered*.
- Write a letter to the person responsible for leading you to Christ to thank him or her.
- Write a testimony about how the Lord has used **Come and See** in your life.
- Say the **Come and See** Memory Sheet out loud from memory to a mirror.
- Give the entire **Come and See** Soul-winning Presentation without notes to someone before class. Have him ✓ the points you remember. Please ask him to be accurate. (This will serve as part of your final exam.)
- Be prepared for the General Knowledge Test.
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② Ask

- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?
- Then are you willing to receive Him **right now**?

③ Welcome

Assimilation –

I must call the disciple to the Life of Christ.

① Assurance – John 5:24

② Acceptance – Ephesians 1:6b

③ Adoption – Romans 8:15b

- Heavenly Family / Holy Spirit
- Church Family / Church Attendance

④ Inheritance –

- His Victory – I Corinthians 15:57
- His Life – Galatians 2:20
- His Word – I Peter 2:2

Learning to Live with God Bible Study

Name: _____

***Come and See* Final Assignment Sheet**

- Make a list of people to whom you want to witness.
- Make a list of people you would like to see take **Come and See**.
- Keep practicing the One Page Outline out loud from memory.
- Be prepared to give the Gospel Presentation to those you meet in Conversational Evangelism.
- Continually look for people you could invite to do the *Inquirer's Bible Study*. (The key to success is some type of a relationship. Remember you can form a great relationship in 5 minutes.)
- Determine to be faithful to visitation and pray about training a new **Come and See** disciple next semester.
- Keep handing out gospel tracts.
- Continue to pray for the lost and God's power on your life.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

- Conversation** –
I must turn the conversation to the Theme of Themes.
- ① Making Conversation**
- ② Directing Conversation**
- How would you describe your relationship with God?*
- He has changed my life. – Testimony*
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?*
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?*

- Introduction** –
I must introduce the sinner to the Savior.

- ① God is Holy** and cannot tolerate our sin.
- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

- ② God is Just** and cannot overlook our sin.
- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

- ③ God is Loving** and has reached out to us.
He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

- God's Son**
- Who would you say Jesus is?
God in flesh – John 1:14
- God's Exchange** – Jesus becomes:
 - Our Substitute – I Peter 3:18
 - Our Righteousness – II Cor. 5:21
- Illustration** – My Record / His Record Analogy
- Our Full Payment – I John 1:7b
John 19:30

- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

- ④ God is Gracious** and offers salvation as a gift.
- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind
- Illustration** – Two Chairs – *Transfer dependence/trust*
- Illustration** – Point of No Return – *What would you do?*

- Invitation** –
I must offer the inquirer the gift of Eternal Life.

- ① Pray**
- ② Ask**
- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?*
- Then are you willing to receive Him **right now**?*

- ③ Welcome**

- Assimilation** –
I must call the disciple to the Life of Christ.

- ① Assurance** – John 5:24
- ② Acceptance** – Ephesians 1:6b
- ③ Adoption** – Romans 8:15b
 - Heavenly Family / Holy Spirit
 - Church Family / Church Attendance
- ④ Inheritance** –
 - His Victory – I Corinthians 15:57
 - His Life – Galatians 2:20
 - His Word – I Peter 2:2
- Learning to Live with God Bible Study**

HANDOUTS

SEEING IS BELIEVING DEBRIEFING CHART EXPLANATION

Anytime a military unit reassembles after an exercise or a foray into enemy territory they reconnoiter to evaluate their effectiveness and make tactical changes before venturing into their next engagement with the enemy. This Debriefing Chart is provided to facilitate such a debriefing after each *Seeing is Believing* adventure.

You will be used of God to enable those who are being held captive in the snares of the devil to recover themselves. In evaluating your effectiveness keep in mind the **main need** – **God’s Abiding Presence**. He has promised to be with us always, giving us His power to accomplish through us what we could never do in our own strength. The first question to ask at your *Seeing is Believing* Debriefing is,

Objective #1 “How did we see God manifest Himself in our conversation?”

Even when we are yielded to and being empowered by the Lord, we are not infallible. Certainly all of us have plenty of room to improve regarding the methods we employ while introducing others to Him. Two more questions that will help us continue in this growth process are:

Objective #2 “Did I, or the any of my teammates, say or do anything that hindered or distracted from the effectiveness of our conversation?”

Objective #3 “Did we leave anything out of the presentation, or was their anything else we could have said to better facilitate communication?”

SEEING IS BELIEVING DEBRIEFING CHART

Date: _____ Name of Prospect _____

Objective #1 “How did we see God manifest Himself in our conversation?”

Objective #2 “Did I, or the any of my teammates, say or do anything that hindered or distracted from the effectiveness of our conversation?”

Objective #3 “Did we leave anything out of the presentation, or was their anything else we could have said to better facilitate communication?”

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COME AND SEE INFORMATION SHEET

The **Come and See** Soul-winning Program is a comprehensive study of one of the most important of all the tasks Jesus has given to men: Introducing men to Jesus. When the first disciples *inquired* about Jesus, His invitation to them was, "Come and See." When next we see them talking to other potential *inquirers* we see these new disciples now using the same invitation, "Come and See." Jesus came to earth to "seek and to save that which was lost." In the Great Commission He invites *us all* to join this great treasure hunt. The first objective of the **Come and See** Soul-winning Program is to manifest the powerful person of Christ by allowing Him to use us in His continuing ministry of transforming lives. The second objective is to train men and women to be diligent and effective as laborers in the Master's plenteous harvest fields. It is not merely a class, it is a 13 week discipleship program.

Discipleship is a man to man relationship that builds a man to God relationship. During Jesus' three years of public ministry on this earth, He selected key men and concentrated most of His efforts on teaching them so they could in turn teach others. He not only selected this method of training for His own ministry, but in Matthew 28:19 He has called us to the ministry of "making disciples." In II Timothy 2:2 Paul taught His young disciple to invest his time in this same ministry. "...the things that thou hast heard of me among many witnesses, the same commit thou to faithful men, who shall be able to teach others also." God's method of communicating of His Good News from one person to another is discipleship.

We will be combining the techniques of a master teacher in the classroom with a trainer/trainee relationship in real soul-winning experiences in the harvest fields (*Seeing is Believing - On the Job Training*). Each "disciple" will be required to memorize a prescribed outline, complete with Bible verses and illustrations, and then "make it his own" by fitting it to his God given personality. We will meet for 13 weeks and attendance of both the class and the field experience (*Seeing is Believing - On the Job Training*) is mandatory. Some may have to miss a class or two, and make-up work will be permitted. Each person will be required to "hear" the gospel in a live presentation every week and "present" it at least once in those thirteen weeks. In addition to the class work there are inspirational reading and listening assignments. All in all, when you complete this comprehensive program you should have "your feet shod with the preparation of the gospel of peace."

Our fivefold priorities are: #1 To manifest the powerful person of Christ by allowing Him to use us in His continuing ministry of transforming lives. #2 To train men and women to be diligent and effective as laborers in the Master's plenteous harvest fields. #3 To train men to call converts to live the transforming life of Christ. #4 To lead men to Christ. #5 To disciple converts. (He that goeth forth and weepeth, bearing precious seed, shall doubtless come again with rejoicing, bringing his sheaves with him. Psalms 126:6) The next **Come and See** class will be offered beginning _____. We will meet every week at the same time for the next 13 weeks. Many in our church need to be trained, but because of the discipleship nature of the course class size is limited. As we train more experienced soul-winners, we will be able to handle more "disciples." This class is demanding, but the words of Paul ring in our minds as a reminder to the demanding task of Introducing Souls to Christ - **I am debtor** both to the Greeks, and to the Barbarians; both to the wise, and to the unwise. So, as much as in me is, **I am ready** to preach the gospel to you that are at Rome also. For **I am not ashamed** of the gospel of Christ: for it is the power of God unto salvation to every one that believeth; (Romans 1:14-16).

Please pray about your participation in this outreach ministry and fill out the enclosed Commitment card as soon as possible. If you have any questions please see _____ or _____.

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

Conversation –

I must turn the conversation to the Theme of Themes.

① Making Conversation

② Directing Conversation

- How would you describe your relationship with God?*
- He has changed my life.* – Testimony
- What do you think it takes to have a relationship with God and live with Him forever in heaven?*
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?*
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?*

Introduction –

I must introduce the sinner to the Savior.

① God is Holy and cannot tolerate our sin.

- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

② God is Just and cannot overlook our sin.

- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

③ God is Loving and has reached out to us.

He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

God's Son

- Who would you say Jesus is?
God in flesh – John 1:14

God's Exchange – Jesus becomes:

- Our Substitute – I Peter 3:18
- Our Righteousness – II Cor. 5:21
- Illustration** – My Record / His Record Analogy
- Our Full Payment – I John 1:7b
John 19:30

- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

④ God is Gracious and offers salvation as a gift.

- God's Gift** – Ephesians 2:8-9

- God's Offer** – John 1:12

Man's Decision

- Believe** – Acts 16:31

- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & its penalty for His record & eternal life.

- or Repent** – Luke 13:5

Change of Mind

- Illustration** – Two Chairs – *Transfer dependence/trust*

- Illustration** – Point of No Return – *What would you do?*

Invitation –

I must offer the inquirer the gift of Eternal Life.

- ① Pray**

- ② Ask**

- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?*

- Then are you willing to receive Him **right now**?*

- ③ Welcome**

Assimilation –

I must call the disciple to the Life of Christ.

- ① Assurance** – John 5:24

- ② Acceptance** – Ephesians 1:6b

- ③ Adoption** – Romans 8:15b

- Heavenly Family / Holy Spirit

- Church Family / Church Attendance

- ④ Inheritance** –

- His Victory – I Corinthians 15:57

- His Life – Galatians 2:20

- His Word – I Peter 2:2

- Learning to Live with God Bible Study**

COME AND SEE MANDATORY VERSES

- Psalms 66:5 **Come and see** the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men.
- I John 5:13 These things have I written ... **that ye may know that ye have eternal life**
- Titus 3:5 **Not by works** of righteousness which we have done, but according to His mercy He saved us.
- Habakkuk 1:13a Thou art of purer eyes than to behold evil, and canst not look on iniquity [sin]:
- I John 3:4b ... sin is the **transgression of the law**.
- Romans 3:23 For **all** have sinned, and **come short of the glory of God**;
- Romans 6:23a For the **wages of sin is death**;
- Matthew 25:41 Then shall He say also unto them ..., "Depart from me, ye cursed, into **everlasting fire**, prepared for the devil and his angels:"
- Revelation 21:8 But the fearful, and unbelieving, and the abominable, and murderers, and whoremongers, and sorcerers, and idolaters, and **all liars, shall have their part in the lake which burneth with fire and brimstone**: which is the second death.
- John 3:16 For **God so loved** the world, that He gave His only begotten Son, that whosoever believeth in Him should not perish, but have everlasting life.
- John 1:14 And the Word [Jesus] was made flesh, and dwelt among us, (and we beheld his glory, the glory as of the only begotten of the Father,) full of grace and truth.
- I Peter 3:18 For Christ also hath once suffered for sins, **the just for the unjust**, that he might bring us to God,
- II Cor. 5:21 For He [God] hath made Him [Jesus] to be sin for us, who knew no sin; **that we might be made the righteousness of God in Him**.
- I John 1:7b The blood of Jesus Christ His Son cleanseth us from **all sin**.
- 1Cor. 15:3-4 Christ died for our sins ... And ... **rose again the third day**
- Ephesians 2:8-9 For by grace are ye saved through faith; and that not of yourselves: **it is the gift of God**: Not of works, lest any man should boast.
- John 1:12 But **as many as received Him**, to them gave he power to become the sons of God, even to them that believe on his name:
- Acts 16:31 And they said, "**Believe on the Lord Jesus Christ**, and thou shalt be saved, and thy house."
- Luke 13:5 Except ye **repent**, ye shall all ... perish.

COME AND SEE ASSIGNMENT SHEET

Week	Prayer Partner	Memory Work	Reading	Other	Tracts (5 minimum)	Hours	Debriefing Chart
1	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 1 Memory Sheet <input type="checkbox"/> Say Lesson 1 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 1 Memory Sheet to someone <input type="checkbox"/> Psalm 66:5	<input type="checkbox"/> Information Sheet Chapters 1-5 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Listen to <i>Come and See</i> Demonstration Tape <input type="checkbox"/> Turn in Commitment Card	<input type="checkbox"/>	_____	<input type="checkbox"/>
2	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 2 Memory Sheet <input type="checkbox"/> Say Lesson 2 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 2 Memory Sheet to someone <input type="checkbox"/> I John 5:13a <input type="checkbox"/> Titus 3:5	<input type="checkbox"/> Chapters 1-2 <i>Pathway to Power</i>	<input type="checkbox"/> Listen to <i>Inviting Men to Meet Jesus</i> <input type="checkbox"/> Turn in Prayer Partner Cards <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	_____	<input type="checkbox"/>
3	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 3 Memory Sheet <input type="checkbox"/> Say Lesson 3 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 3 Memory Sheet to someone <input type="checkbox"/> Habakkuk 1:13a <input type="checkbox"/> I John 3:4b	<input type="checkbox"/> Chapters 6-10 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Listen to <i>The Come and See Soul-winning Program</i> Side 1 <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	_____	<input type="checkbox"/>
4	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 4 Memory Sheet <input type="checkbox"/> Say Lesson 4 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 4 Memory Sheet to someone <input type="checkbox"/> Romans 3:23 <input type="checkbox"/> Romans 6:23	<input type="checkbox"/> Chapters 3-4 <i>Pathway to Power</i> <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/> Listen to <i>The Come and See Soul-winning Program</i> Side 2	<input type="checkbox"/>	_____	<input type="checkbox"/>
5	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 5 Memory Sheet <input type="checkbox"/> Say Lesson 5 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 5 Memory Sheet to someone <input type="checkbox"/> Revelation 21:8 <input type="checkbox"/> John 3:16 <input type="checkbox"/> John 1:14	<input type="checkbox"/> Chapters 11-15 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Write Personal Testimony <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	_____	<input type="checkbox"/>
6	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 6 Memory Sheet <input type="checkbox"/> Say Lesson 6 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 6 Memory Sheet to someone <input type="checkbox"/> I Peter 3:18 & I John 1:7b <input type="checkbox"/> II Corinthians 5:21	<input type="checkbox"/> Chapters 5-6 <i>Pathway to Power</i>	<input type="checkbox"/> Listen to <i>The Fragrance of Christ</i> <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	_____	<input type="checkbox"/>

Week	Prayer Partner	Memory Work	Reading	Other	Tracts (5 minimum)	Hours	Depreifying Chart
7	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 7 Memory Sheet <input type="checkbox"/> Say Lesson 7 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 7 Memory Sheet to someone <input type="checkbox"/> I Corinthians 15:34	<input type="checkbox"/> Chapters 16-20 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Listen to <i>What is Real Faith?</i> <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	___	<input type="checkbox"/>
8	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 8 Memory Sheet <input type="checkbox"/> Say Lesson 8 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 8 Memory Sheet to someone <input type="checkbox"/> Ephesians 2:8-9 <input type="checkbox"/> John 1:12	<input type="checkbox"/> Chapters 7-8 <i>Pathway to Power</i>	<input type="checkbox"/> Listen to <i>Are You Living in Grace?</i> <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	___	<input type="checkbox"/>
9	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 9 Memory Sheet <input type="checkbox"/> Say Lesson 9 Memory Sheet to mirror <input type="checkbox"/> Say Lesson 9 Memory Sheet to someone <input type="checkbox"/> Acts 16:31 <input type="checkbox"/> Luke 13:5	<input type="checkbox"/> Chapters 21-25 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Write 3-5 concepts used in this course from a study of John 3:1-36 & 4:1-29 <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	___	<input type="checkbox"/>
10	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 10 Memory Sheet <input type="checkbox"/> Say Lesson 10 Memory Sheet to mirror <input type="checkbox"/> Give the Gospel Presentation to someone	<input type="checkbox"/> Chapter 9 <i>Pathway to Power</i>	<input type="checkbox"/> Listen to <i>Is Your Faith Working?</i> <input type="checkbox"/> Pray with Prayer Partners	<input type="checkbox"/>	___	<input type="checkbox"/>
11	<input type="checkbox"/>	<input type="checkbox"/> Memorize Lesson 11 Memory Sheet <input type="checkbox"/> Say Lesson 11 Memory Sheet to mirror <input type="checkbox"/> Give entire Gospel Presentation to someone	<input type="checkbox"/> Chapters 26-30 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Listen to <i>The Come and See Soul-winning Program Side 1</i> <input type="checkbox"/> Pray with Prayer Partners <input type="checkbox"/> Write Come and See Memory Sheet from memory to be handed in	<input type="checkbox"/>	___	<input type="checkbox"/>
12	<input type="checkbox"/>	<input type="checkbox"/> Say Come and See Memory Sheet to mirror <input type="checkbox"/> Give entire Gospel Presentation to someone	<input type="checkbox"/> Chapter 10 <i>Pathway to Power</i>	<input type="checkbox"/> Listen to <i>The Come and See Soul-winning Program Side 2</i> <input type="checkbox"/> Pray with Prayer Partners <input type="checkbox"/> Prepare for The Final Verses Test	<input type="checkbox"/>	___	<input type="checkbox"/>
13	<input type="checkbox"/>	<input type="checkbox"/> Say Come and See Memory Sheet to mirror <input type="checkbox"/> Tape entire Gospel Presentation without notes	<input type="checkbox"/> Chapters 31-33 <i>Just What the Dr. Ordered</i>	<input type="checkbox"/> Pray with Prayer Partners <input type="checkbox"/> Prepare for General Knowledge Test <input type="checkbox"/> Write Come and See Testimony <input type="checkbox"/> Write a letter to the person who led you to Christ to thank him.	<input type="checkbox"/>	___	<input type="checkbox"/>

COME AND SEE COMMITMENT CARD

(Trainers are exempted from class work.)

Desiring to be the soul-winner God has created me to be, I promise Him:

- 1. (If married) I will discuss the responsibilities of this program with my spouse before joining so he/she will be in agreement.
- 2. I will attend the weekly training classes and *Seeing is Believing* (On the Job Training).
- 3. I will do all the reading assignments.
- 4. I will do the other assignment on a weekly basis.
- 5. I will memorize the **Come and See** mandatory verses.
- 6. I will memorize the **Come and See** One Page Memory Sheet.
- 7. By the end of the course I will complete 20 hours of soul-winning (10 weeks of visitation) with my trainer/trainee.
- 8. I will pray daily for the **Come and See** program, my trainer/trainee, the lost and the people who are led to the Lord and will enlist two prayer partners and meet with them weekly to pray.
- 9. I will pursue becoming a trainer when qualified.

Signed _____ Date _____

COME AND SEE PRAYER PARTNER CARD

I agree to be a **Come and See Prayer Partner** for _____. I pledge to pray that he/she will be enabled by God to complete the necessary work, that the Lord will give his/her team weekly opportunities to present the Gospel, and that the Lord will give them souls this semester for their labor. I will meet weekly with my prayer partner (on the phone or in person) and will pray for him/her regularly throughout the week on my own.

Signed _____ Date__

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I agree to be a **Come and See Prayer Partner** for _____. I pledge to pray that he/she will be enabled by God to complete the necessary work, that the Lord will give his/her team weekly opportunities to present the Gospel, and that the Lord will give them souls this semester for their labor. I will meet weekly with my prayer partner (on the phone or in person) and will pray for him/her regularly throughout the week on my own.

Signed _____ Date__

TRAINER'S ✓ LIST

In the Car

- Ask each team member to pray in the car at the beginning of *Seeing is Believing*.
- Depend on Christ for boldness through the Holy Spirit. This will help breed boldness into your trainees.
- Be in charge of where to go.
- Assign each team member his or her part in the visit.
- Plan when to “toss” the presentation to the trainee after Lesson 5.
- Anticipate God’s Divine appointments.
- Keep moving; find souls; use all the time you have.
- Use extra time in the car to practice the **Come and See** Soul-winning Presentation.
- Ensure spiritual conversation in the car.
- Lead a debriefing discussion that will assist in filling out the *Seeing is Believing* Debriefing Chart.
- Lead in prayer when you get back to the church.

In the Home

- Determine to get into homes.
- Be sure to ask, “May we come in?”
- Be sure to turn the conversation to the Theme of Theme and invite the prospect to “Come and See the works of the Lord.”
- Stick with the Come and See Soul-winning Presentation when you are on *Seeing is Believing* visitation.
- Use questionnaires when it looks like the visits handed you are not going to present an opportunity to witness.
- Be in the Come and See Presentation by 8:30 to 8:40 or come back to the church.

In the Trainee’s Life

- Endeavor to give the trainee experience.
- Don’t let a week go by without the trainee hearing or saying the presentation in person. (If you need to, go to a church member who will listen, or worst case scenario, practice the presentation with your team.)
- Remember - “Soul-winning is better caught than taught.”
- Keep momentum going throughout the entire course, especially through the middle plateau. (Check to see if your trainee is caught up on all work and understands everything thus far.)
- “Being confident of this very thing, that he which hath begun a good work in you will perform it until the day of Jesus Christ” (Philippians 1:6)

Come and See Memory Sheet

Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men
Psalm 66.5

- Conversation** –
I must turn the conversation to the Theme of Themes.
- ① Making Conversation**
- ② Directing Conversation**
- How would you describe your relationship with God?
- He has changed my life. – Testimony
- What do you think it takes to have a relationship with God and live with Him forever in heaven?
- Are you 100% sure that all your sins are forgiven and that you're going to heaven?
- I John 5:13, or Titus 3:5
- May I show you from the Bible how to have a relationship with God?

- Introduction** –
I must introduce the sinner to the Savior.

- ① God is Holy** and cannot tolerate our sin.
- God's Intolerance** – Habakkuk 1:13a
- God's Reflection** – 10 Commandments
I John 3:4b
- Man's Dilemma** – Romans 3:23
- Illustration** – Flag Pole

- ② God is Just** and cannot overlook our sin.
- God's Standard** – Romans 6:23a
- God's Judgment** – Matthew 25:41
- Man's Destiny** – Revelation 21:8
- Illustration** – Judge acquitting a proven murderer/brother –
Would that be justice?

- ③ God is Loving** and has reached out to us.
He has provided a way for us to be close to Him that satisfies His holy/just nature. (John 3:16)

- God's Son**
- Who would you say Jesus is?
God in flesh – John 1:14
- God's Exchange** – Jesus becomes:
 - Our Substitute – I Peter 3:18
 - Our Righteousness – II Cor. 5:21
- Illustration** – My Record / His Record Analogy
- Our Full Payment – I John 1:7b
John 19:30

- Man's Deliverance** from sin and its penalty –
I Corinthians 15:3-4

- ④ God is Gracious** and offers salvation as a gift.
- God's Gift** – Ephesians 2:8-9
- God's Offer** – John 1:12
- Man's Decision**
- Believe** – Acts 16:31
- Illustration** – Blondine –
Get in the wheelbarrow.

3 Elements of Saving Faith

Understanding

God can't tolerate or overlook my sin. He gave His life in exchange for mine, and wants to give me eternal life.

Agreeing

I am a sinner and need a Savior

Depending / Trusting

I choose to receive Jesus' Exchange - my sin & it's penalty for His record & eternal life.

- or Repent** – Luke 13:5
Change of Mind
- Illustration** – Two Chairs – Transfer dependence/trust
- Illustration** – Point of No Return – What would you do?

- Invitation** –
I must offer the inquirer the gift of Eternal Life.

- ① Pray**
- ② Ask**
- Do you believe that Jesus loves **you** and will give **you** forgiveness and eternal life if you ask Him?
- Then are you willing to receive Him **right now**?

- ③ Welcome**

- Assimilation** –
I must call the disciple to the Life of Christ.

- ① Assurance** – John 5:24
- ② Acceptance** – Ephesians 1:6b
- ③ Adoption** – Romans 8:15b
 - Heavenly Family / Holy Spirit
 - Church Family / Church Attendance
- ④ Inheritance** –
 - His Victory – I Corinthians 15:57
 - His Life – Galatians 2:20
 - His Word – I Peter 2:2
- Learning to Live with God Bible Study**

COME AND SEE *SEEING IS BELIEVING* REPORT

Things to remember when giving a Come and See *Seeing is Believing* report.

1. Don't waste time telling about all the people not home and the big dogs.
2. Emphasize the positive things that happened while you were out.
3. Keep your report brief. (1-2 minutes)
4. Fill out the other side of this form and use it as an outline for your report.
5. Use first names only.

COME AND SEE *SEEING IS BELIEVING* REPORT

Our team tonight was ____, _____, _____ .

We knocked on _____ doors,

We talked to _____ people, and

We got into _____ homes.

Our Divine Appointment tonight was with _____ .

Briefly explain why you sensed it was a Divine Appointment.

Briefly give the result of the visit with appropriate praise and/or prayer request.

COME AND SEE *SEEING IS BELIEVING* REPORT

Our team tonight was ____, _____, _____ .

We knocked on _____ doors,

We talked to _____ people, and

We got into _____ homes.

Our Divine Appointment tonight was with _____ .

Briefly explain why you sensed it was a Divine Appointment.

Briefly give the result of the visit with appropriate praise and/or prayer request.

Religious Questionnaire

My name is _____ and this is _____ and _____. We're from Highlands Baptist Church. We're in the area doing a religious questionnaire. May we ask you 8 short questions?

◆ Yes ◆ No

1. According to recent studies, many Americans say they are more interested in religion today than used to be. Would you say you are more or less interested in spiritual things than you were 5 years ago?

◆ More ◆ Less ◆ Same

3. What is your religious background?

- ◆ Baptist
- ◆ Bible Church
- ◆ Catholic
- ◆ Christian Science
- ◆ Congregational
- ◆ Episcopal
- ◆ Jewish
- ◆ Lutheran
- ◆ Methodist
- ◆ Mormon
- ◆ Presbyterian
- ◆ None

Other _____

2. Do you have a church home in which you are active?

◆ Yes ◆ No

4. How would you describe your relationship with God?

5. Do you agree with this statement? "Churches should be helping people know how to relate to God and live with Him forever in heaven."

◆ Yes ◆ No

6. What do you think it takes to have a relationship with God and live with Him forever in heaven? (Listen, "Anything else")

7. Are you 100% sure that all of your sins are forgiven and that you're going to heaven?

◆ Yes ◆ No

I John 5:13 These things have I written ... **that ye may know that ye have eternal life**

Titus 3:5 **Not by works** of righteousness which we have done, but according to his mercy he saved us

Romans 3:28 ...a man is justified by **faith without** the **deeds** of the law.

8. May I show you from the Bible how to have a relationship with God?

or

Would you be interested in doing a 4 lesson Bible Study that introduces you to the God of the Bible and shows you how to have a relationship with Him?

Name _____

Address _____

City/State/Zip _____

Phone _____

Religious Questionnaire

My name is _____ and this is _____ and _____. We're from Highlands Baptist Church. We're in the area doing a religious questionnaire. May we ask you 8 short questions?

◆ Yes ◆ No

1. According to recent studies, many Americans say they are more interested in religion today than used to be. Would you say you are more or less interested in spiritual things than you were 5 years ago?

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- ◆ Congregational
- ◆ Episcopal
- ◆ Jewish
- ◆ Lutheran
- ◆ Methodist
- ◆ Mormon
- ◆ Presbyterian
- ◆ None

Other _____

2. Do you have a church home in which you are active?

◆ Yes ◆ No

4. How would you describe your relationship with God?

5. Do you agree with this statement? "Churches should be helping people know how to relate to God and live with Him forever in heaven."

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6. What do you think it takes to have a relationship with God and live with Him forever in heaven? (Listen, "Anything else")

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or

Would you be interested in doing a 4 lesson Bible Study that introduces you to the God of the Bible and shows you how to have a relationship with Him?

Name _____

Address _____

City/State/Zip _____

Phone _____

Religious Questionnaire

My name is _____ and this is _____ and _____. We're from Highlands Baptist Church. We're in the area doing a religious questionnaire. May we ask you 8 short questions?

◆ Yes ◆ No

1. According to recent studies, many Americans say they are more interested in religion today than used to be. Would you say you are more or less interested in spiritual things than you were 5 years ago?

◆ More ◆ Less ◆ Same

3. What is your religious background?

- ◆ Baptist
- ◆ Bible Church
- ◆ Catholic
- ◆ Christian Science
- ◆ Congregational
- ◆ Episcopal
- ◆ Jewish
- ◆ Lutheran
- ◆ Methodist
- ◆ Mormon
- ◆ Presbyterian
- ◆ None

Other _____

2. Do you have a church home in which you are active?

◆ Yes ◆ No

4. How would you describe your relationship with God?

5. Do you agree with this statement? "Churches should be helping people know how to relate to God and live with Him forever in heaven."

◆ Yes ◆ No

6. What do you think it takes to have a relationship with God and live with Him forever in heaven? (Listen, "Anything else")

7. Are you 100% sure that all of your sins are forgiven and that you're going to heaven?

◆ Yes ◆ No

I John 5:13 These things have I written ... **that ye may know that ye have eternal life**

Titus 3:5 **Not by works** of righteousness which we have done, but according to his mercy he saved us

Romans 3:28 ...a man is justified by **faith without** the **deeds** of the law.

8. May I show you from the Bible how to have a relationship with God?

or

Would you be interested in doing a 4 lesson Bible Study that introduces you to the God of the Bible and shows you how to have a relationship with Him?

Name _____

Address _____

City/State/Zip _____

Phone _____

QUIZZES & TESTS

LESSON 1 QUIZ

Complete the Lesson 1 Memory Sheet

Section 1 Conversation _____

I must turn a conversation to the _____

Section 2 I _____

I must _____

① God is _____ and _____.

② God is _____ and _____.

③ God is _____ and _____.(
_____) - (_____)

④ God is _____ and _____.

Section 3 I _____

I must _____

Section 4 A _____

I must _____

Write Psalm 66:5 from Memory

LESSON 2 QUIZ

Complete the Lesson 2 Memory Sheet

Section 1 **C** _____

I must _____

① _____ Conversation

② _____ Conversation

How would you _____ your _____ with God?

He has _____ - T _____

What do you _____ it takes to have _____ with God

and _____ with Him _____ in heaven?

Are you _____ that all of your sins are forgiven and _____?

May I _____ how to have a _____ with God?

Section 2 **I** _____

I must _____

① God is _____ and _____.

② God is _____ and _____.

③ God is _____ and _____, (_____) - _____

④ God is _____ and (_____).

Section 3 **I** _____

I must _____

Section 4 **A** _____

I must _____

Write the following from Memory: I John 5:13 & Titus 3:5

LESSON 3 QUIZ

Complete the Lesson 3 Memory Sheet

Section 1 C _____

I must _____

① _____ Conversation

② _____ Conversation

Section 2 I _____

I must _____

① God is _____ and _____.

God's _____ - _____

God's _____ - _____

Man's _____ - _____

Illustration - _____

② God is _____ and _____.

③ God is _____ and _____.(
_____) - (_____)

④ God is _____ and _____.

Section 3 I _____

I must _____

Section 4 A _____

I must _____

Write the following from Memory: Habakkuk 1:13a & I John 3:4b

LESSON 4 QUIZ

Complete the Lesson 4 Memory Sheet

Section 1 **C** _____

I must _____

① _____ Conversation

② _____ Conversation

Section 2 **I** _____

I must _____

① God is _____ and _____.

God's _____ - _____

God's _____ - _____ ; _____

Man's _____ - _____

Illustration - _____

② God is _____ and _____.

God's _____ - _____

God's _____ - _____

Man's _____ - _____

Illustration - _____

③ God is _____ and _____.(
_____) - (_____)

④ God is _____ and _____.

Section 3 **I** _____

I must _____

Section 4 **A** _____

I must _____

Write the following from Memory: Romans 3:23 & Romans 6:23

LESSON 5 QUIZ

Complete the Lesson 4 Memory Sheet

① God is _____ and _____.

② God is _____ and _____.

③ God is _____ and _____.(
_____) - (_____)

God's _____

Who _____?

_____ In _____ - _____

God's _____ - _____ becomes:

Our _____ - _____

Our _____ - _____

Illustration - _____ / _____ analogy

Our _____ - _____

- _____

Man's _____ - _____

④ God is _____ and _____.

Write 2 of the following from Memory: Revelation 21:8; John 3:16; & John 1:14

LESSON 6 QUIZ

Complete the Memory Sheet

① God is _____ and _____.

② God is _____ and _____.

③ God is _____ and _____.(
_____) - (_____)

God's _____

Who _____ ?

_____ In _____ - _____

God's _____ - _____ becomes:

Our _____ - _____

Our _____ - _____

Illustration - _____ / _____ analogy

Our _____ - _____

- _____

Man's _____ - _____

④ God is _____ and _____.

Write 2 of the following from Memory: I Peter 3:18; II Corinthians 5:21, & I John 1:7b

LESSON 7 QUIZ

Complete the Memory Sheet

- ④ God is _____ and _____.
- God's _____ - _____
- God's _____ - _____
- Man's _____
- _____ - _____
- Illustration** - _____ - Get in the _____.

3 Elements of _____ Faith

1. _____

God is *Holy* and cannot _____ my sin.

God is *Just* and cannot _____ my sin.

God is *Loving* and _____.

God is *Gracious* and _____.

2. _____

I am a _____ and need a _____.

3. _____ / _____

I am willing to _____ on Jesus to take my sins & death and want to _____ His righteousness and eternal life.

- or _____ - _____
_____ of _____

- Illustration** - Two _____ - _____ dependence/trust

Write the following from Memory: I Corinthians 15:3-4 & Psalm 116:5

LESSON 8 QUIZ

Complete the Memory Sheet

- ④ God is _____ and _____.
- God's _____ - _____
- God's _____ - _____
- Man's _____
- _____ - _____
- Illustration** - _____ - Get in the _____.

3 Elements of _____ Faith

1. _____

God is *Holy* and cannot _____ my sin.

God is *Just* and cannot _____ my sin.

God is *Loving* and _____.

God is *Gracious* and _____.

2. _____

I am a _____ and need a _____.

3. _____ / _____

I am willing to _____ on Jesus to take my sins & death and want to _____ His righteousness and eternal life.

- or _____ - _____
- _____ of _____

- Illustration** - Two _____ - _____ dependence/trust

Write the following from Memory: Ephesians 2:8-9; & John 1:12

LESSON 9 QUIZ

Write the following from Memory: Acts 16:31; & Luke 13:5

Matching

- A. Psalm 66:5 _____ Thou art of purer eyes than to behold evil, and canst not look on iniquity [sin]:
- B. I John 5:13 _____ But the fearful, and unbelieving, and the abominable, and murderers, and whoremongers, and sorcerers, and idolaters, and all liars, shall have their part in the lake which burneth with fire and brimstone: which is the second death.
- C. Titus 3:5 _____ For all have sinned, and come short of the glory of God;
- D. Habakkuk 1:13a _____ Depart from me, ye cursed, into everlasting fire, prepared for the devil and his angels:”
- E. I John 3:4b _____ For the wages of sin is death;
- F. Romans 3:23 _____ Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men.
- G. Romans 6:23a _____ Not by works of righteousness which we have done, but according to His mercy He saved us
- H. Matthew 25:41 _____ ... sin is the transgression of the law.
- I. Revelation 21:8 _____ These things have I written ... that ye may know that ye have eternal life Then shall He say also unto them ..., “

LESSON 10 QUIZ

Complete the Memory Sheet

 Assimilation -

I must call the _____ to the _____ of Christ.

 ① A _____ - John 5:24

 ② A _____ - Ephesians 1:6b

 ③ A _____ - Romans 8:15b

 _____ Family / Holy _____

 Church _____ / _____ Attendance

 ④ I _____

 His _____ - 1Corinthians 15:57

 His _____ - Galatians 2:20

 His _____ - I Peter 2:2

 Learning _____

Matching

- A. Revelation 21:8 _____ For Christ also hath once suffered for sins, **the just for the unjust**, that he might bring us to God,
- B. John 1:14 _____ And they said, "**Believe on the Lord Jesus Christ**, and thou shalt be saved, and thy house."
- C. I Peter 3:18 _____ For by grace are ye saved through faith; and that not of yourselves: **it is the gift of God**: Not of works, lest any man should boast.
- D. II Corinthians 5:21 _____ And the Word [Jesus] was made flesh, and dwelt among us, (and we beheld his glory, the glory as of the only begotten of the Father,) full of grace and truth.
- E. I John 1:7b _____ Except ye **repent**, ye shall all ... perish.
- F. Luke 13:5 _____ But **as many as received Him**, to them gave he power to become the sons of God, even to them that believe on his name:
- G. 1 Cor. 15:3-4 _____ But the fearful, and unbelieving, and the abominable, and murderers, and whoremongers, and sorcerers, and idolaters, and all liars, shall have their part in the lake which burneth with fire and brimstone: which is the second death.
- H. Ephesians 2:8-9 _____ Christ died for our sins ... And ... **rose again the third day**
- I. John 1:12 _____ For He [God] hath made Him [Jesus] to be sin for us, who knew no sin; **that we might be made the righteousness of God in Him**.
- J. Acts 16:31 _____ The blood of Jesus Christ his Son cleanseth us from **all sin**.

LESSON 11 QUIZ

Complete the Memory Sheet

Section 1 Conversation

I must turn a conversation to the _____

Section 2 I

I must _____

① God is _____ and _____.

② God is _____ and _____.

③ God is _____ and _____.(

_____)

④ God is _____ and _____.

Section 3 I

I must _____

Section 4 A

I must _____

Write Psalm 66:5 from Memory

COME AND SEE VERSE TEST

Matching: Each blank is worth 1 point

- A. Psalm 66:5 ___ Except ye repent ye shall all ... perish.
- B. Romans 6:23a ___ Christ died for our sins ... And ... rose again the third day
- C. Revelation 21:8 ___ ... sin is the transgression of the law.
- D. I Cor. 15:3-4 ___ And they said, "Believe on the Lord Jesus Christ, and thou shalt be saved, and thy house."
- E. Luke 13:5 ___ For all have sinned, and come short of the glory of God;
- F. I John 3:4b ___ These things have I written ... that ye may know that ye have eternal life
- G. Romans 3:23 ___ For the wages of sin is death;
- H. I John 5:13 ___ Come and see the works of God: He is terrible [awesome] in His doing toward [dealings with] the children of men.
- I. Acts 16:31 ___ But the fearful, and unbelieving, and the abominable, and murderers, and whoremongers, and sorcerers, and idolaters, and all liars, shall have their part in the lake which burneth with fire and brimstone: which is the second death.

Fill in the Blank: Each blank is worth 1 point

- Titus 3:5 Not by works of righteousness which we have done, but according to His _____ He saved us
- _____ 1:13a Thou art of purer eyes than to behold evil, and canst not look on iniquity [sin]:
- Romans 3:23 For all have sinned, and come _____ of the glory of God;
- John 1:12 But as many as _____ Him, to them gave he power to become the sons of God, even to them that believe on his name:
- Ephesians 2:8-9 For by grace are ye saved through faith; and that not of yourselves: it is the _____ of God: Not of works, lest any man should boast.

Write from Memory 3 of the Following Verses

Each verse is worth 5 points (Write all 5 verses for extra credit.)

Matthew 25:41

II Corinthians 5:21

John 1:14

I Peter 3:18

I John 1:7b

GENERAL KNOWLEDGE TEST

Matching

Each blank is worth 1 point.

- A. **Conversation** 1. ____ **Resolve** - I must call the disciple to the Life of Christ.
- B. **Introduction** 2. ____ We usually need to pave the way to introducing people to the Savior through a brief conversation that turns a man or woman's heart and mind toward Spiritual things.
- C. **Invitation** 3. ____ **Resolve** - I must introduce the sinner to the Savior.
- D. **Assimilation** 4. ____ Before we can expect a soul to make the decision to begin a relationship with God, it is imperative to introduce God as a person Who has definable attributes.
5. ____ **Resolve** - I must offer the inquirer the gift of Eternal Life.
6. ____ Jesus said in John 15:16 "I have chosen you...that ye should go and bring forth fruit, and that *your fruit should remain:....*" The context of this verse indicates that we are to teach our "fruit" how to abide in Christ. This portion of the presentation is only an introduction, but is designed to encourage the convert to plumb the depths of his newly obtained "riches in Christ."
7. ____ **Resolve** - I must turn the conversation to the Theme of Themes.
8. ____ Using the format of a public invitation the **Come and See** Gospel Presentation will guide you to draw the prospect to a decision in a direct, yet smooth flowing sequence that will allow the Holy Spirit to convert a sinner without man's manipulation.

Fill in the Blank

Each blank is worth 1 point.

9.

God's _____		PLANTING/GROWTH MODEL	
(Each soul won and called to the life of Christ is a microcosm of planting a church.)			
• _____		λαλεω	"Spake" - Acts 11:20
• Evangelization	(Introduction & Invitation)	ευαγγελιζω	"Preaching" - Acts 11:20
• _____		παρακαλεω	"Exhorted" - Acts 11:23
• Indoctrination	(Regular Church Involvement)	διδασκω	"Taught" - Acts 11:26

10. "Soul winning is better _____ than _____."

11. Grace is God _____ us what we _____ deserve.

Mercy is God _____ us what we _____ deserve

Complete the Following

Each answer is worth 2 points.

12. Write the priorities of the **Come and See** Soul-winning Program. (These must be very accurate.)

#1 _____

#2 _____

#3 _____

#4 _____

#5 _____

13. Write the **Come and See** Soul-winner's resolve.

- _____

Answer the Following

Each answer is worth 1 point.

14. What are the 2 key elements of a Divine Appointment?

15. What are 2 Biblical patterns of finding Divine Appointments?

16. What are two things we must do during the Assimilation section?

17. What is the purpose of the Law, according to the book of Galatians?

ADMINISTRATIVE HELPS

COME AND SEE ADMINISTRATIVE HELPS

I. Defining Terms

A. Conversational Evangelism:

1. Turning conversations to Evangelism
2. Conversational Style Presentation
3. Conversation = Lifestyle / Making Evangelism a Way of Life

B. *Seeing is Believing*: Official Come and See On the Job Training

C. **Would You Like to Meet God?** – complete presentation in pamphlet format

D. **Inquirer's Bible Study** – Four lesson Bible study dealing with the four characteristics of God.

E. **Invitation to IBS** – tract explaining and inviting prospect to take IBS

F. ***Introduction to Learning to Live with God*** - immediate follow-up pamphlet

G. ***Learning to Live with God*** (discipleship course)

H. ***Come and See Prospector System***: a tool for finding prospects: write info@hbcm.org for a free copy

I. Questionnaire Evangelism:

1. Using a religious questionnaire to lead into Soul-winning
2. Using a religious questionnaire to gain prospect names (This is a great activity for teens)

J. *Seeing is Believing Team* - Three people working together for an entire 13 week session in which the trainer uses the *Seeing is Believing* time to instill the principles of *Come and See* into his trainee by both conversation and example (Preferably this should be a coed team.)

II. Team Configuration

A. Goal: 3-person teams including both genders

1. This is not as over-powering as it may seem. It is less threatening than two men.
2. Having both genders allows for the potential to witness and get in homes of either gender.
3. Having at least one lady greatly enhances the potential to get in homes.
4. Having at least one man is wise in this day and age for protection.
5. 3-person teams are clearly distinguished from the cults.

B. Team Members

1. Trainer: one who has successfully completed *Come and See* and is prepared to lead a *Seeing is Believing Team*
2. Associate Trainer: anyone who has successfully completed *Come and See* but needs more training before becoming a trainer, or a wife who has successfully completed *Come and See* and is training a woman trainee with her husband.

NOTE: The ideal situation is for a wife of a trainer to fill this position permanently. She will witness to any women they meet during *Seeing is Believing* and assist her husband as they work together as the team God made them to be in training their trainees and seeing souls saved.

3. Trainee: anyone being trained
4. Associate Trainee: Someone willing to complete a team for *Seeing is Believing*

5. Prayer Partners: those who are candidates for eventually taking Come and See or who are not candidates for the class (e.g. shut-ins)

NOTE: Women should not teach men (I Tim. 2:12). This is a biblical injunction.

III. Class Times and Seeing is Believing Times

A. Minimums

1. Class length: 50 minutes
2. Seeing is Believing times: minimum of 1 1/2 hours per week (no less than 10 week to complete the course)

B. Suggested Times

1. Week nights (Monday, Tuesday, or Thursday)
 - a. 6:00pm-6:50pm: Class
 - b. 7:00pm-8:30pm: *Seeing is Believing*
 - c. 8:30pm-9:00pm: *Seeing is Believing* Report Session

2. Split Times

- a. Sunday 5:00pm-6:50pm or Sunday School: Class
 - b. Week nights
 - 1) 7:00pm-8:30pm: *Seeing is Believing*
 - 2) 8:30pm-9:00pm: *Seeing is Believing* Report Session
- 6:30pm-9:00pm: C&C 9:00pm-9:30pm: *Seeing is Believing* Report Session

3. Saturday

- a. 9:00am-10:00am: Class
- b. 10:00am-12:00pm: *Seeing is Believing*
- c. 12:00pm-12:30pm: *Seeing is Believing* Report Session

C. Necessary Flexible Times

Note: Some Teams may need to have their *Seeing is Believing* at a different time than the group because of work schedules.

D. Class Schedule

1. Take Quiz while people are coming in.
2. Open with Prayer.
3. Collect Assignment Sheets, marked Memory Sheet, quiz, and anything else that was assigned. **Accountability is the key to learning.**
4. Ask if anyone has a testimony about a tract or a Conversational Evangelism Opportunity.
5. Demonstrate the portion of the Presentation that you are going to cover that night.
6. Discuss the demonstration. Allow the discussion to cover as much of the “lecture” material as you can and try to weave in the rest as you go along. This classroom style is much more productive than a typical lecture class.

The average person remembers 20% of what he hears.
The average person remembers 30% of what he sees and hears.
The average person remembers 70% of what he says.
The average person remembers 80% of what he sees and says.

7. Give at least 5 minutes (preferably 10) at the end of each class to practice that night's lesson. **This is imperative!** Even with all the memorizing and demonstrating, the presentation will not be "theirs" until they practice it.

E. *Seeing is Believing* Report Session

1. Written reports:

- a. Have each team fill out a *Seeing is Believing* Report Outline.
- b. Be sure to collect prospect sheets/cards with results.

2. Spoken Reports

- a. Ask each team to report one Divine Appointment. (Be sure to focus on what the Lord was doing and not the mean dogs.)
- b. This allows even those who may not have had a good contact to hear something positive.
- c. As the amount of Come and See Teams increase, individual testimonies will need to be limited to one or two minutes per testimony report.
- d. Testimony should be based on the written report.
- e. Be sure to dismiss on time. (You will lose your moms if you don't!)
- g. You will find that this time adds a great deal of excitement to your class.

IV. Enlistment

A. Promotion for Enlistment

1. Public Promotion (Begin one month in advance.)

NOTE: This is information, not an invitation to enlist. All invitations to enlist should be one-on-one.

- a. Preaching
- b. Announcements
- c. Bulletin Announcements

2. Private promotion

- a. One-on-one invitation to take the next class is the key.
- b. The Come and See graduates are the best "salesmen."
- c. When first starting a class don't start with the folk in the church who are already soul-winners.
- d. Choose folk who are growing, but aren't yet soul-winners.
- e. The dramatic change in them will make others in the church "want in" too.

3. Come and See Soul-winning Program completion ceremony in church service

B. Possibilities for Enlistees

1. Associate Trainees
2. Prayer Support Team
3. New converts (Lesson 12 in the *Learning to Live with God Bible Study* will stress this. An invitation right after that lesson is best.)
4. New church members

C. Commitment: Sign-up on Commitment Cards

V. Responsibility of Come and See Team Members

A. Trainers

In the Car

- Ask each team member to pray in the car at the beginning of *Seeing is Believing*.
- Depend on Christ for boldness through the Holy Spirit. This will help breed boldness into your trainees.
- Be in charge of where to go.
- Assign each team member his or her part in the visit.
- Plan when to “toss” the presentation to the trainee after Lesson 5.
 - a. After starting the conversation and Soul-winning Presentation that Trainer, purposely gives the floor to the Trainee.
 - b. Begin by “tossing” the presentation to the Trainee at the “testimony” section for as long as the Trainee fills comfortable. The Trainer can take over whenever he senses that the Trainee is in trouble or when the trainee “tosses” the Presentation back to him.
 - 1) Word’s for “tossing” the presentation to the Trainee - “ _____ why don’t you tell _____ about your church background” or “how you came to know the Lord.”
 - 2) Word’s for “tossing” the presentation back to the Trainer - “ _____ do you have anything to add to that.”
- Anticipate God’s Divine appointments.
- Keep moving; find souls; use all the time you have.
- Use extra time in the car to practice the **Come and See** Soul-winning Presentation.
- Insure spiritual conversation in the car.
- Lead a debriefing discussion that will assist in filling out the *Seeing is Believing* Debriefing Chart.
- Lead in prayer when you get back to the church.

In the Home

- Determine to get into homes.
- Be sure to ask, “**May we come in?**”
- Be sure to turn the conversation to the Theme of Theme and invite the prospect to

“Come and See the works of the Lord.”

- Stick with the **Come and See** Soul-winning Presentation when you are on *Seeing is Believing* visitation.
- Use questionnaires when it looks like the visits handed you are not going to present an opportunity to witness.
- Be in the Presentation by 8:30 to 8:40 or come back to the church.

In the Trainee’s Life

- Work to get the trainee experience.
- Don’t let a week go by without the trainee hearing or saying the presentation in person. (If you need to, go to a church member who will listen, or worst case scenario, practice the presentation with your team.)
- Remember - **“Soul-winning is better caught than taught.”**
- Keep momentum going throughout the entire course, especially through the middle plateau. (Check to see if your trainee is caught up on all work and understands everything thus far.)
- “Being confident of this very thing, that he which hath begun a good work in you will perform *it* until the day of Jesus Christ” (Philippians 1:6)

B. Trainees:

1. Must attend at least 10 class times.
2. Must complete at least 10 *Seeing is Believing* adventures.
3. Must begin being incorporated in giving the Gospel by Lesson 5 (He can be invited to give their testimony.)
4. Must complete all assignments.
5. Must pass the 4 tests with an 80% or higher grade.

C. Prayer Partners

1. Pray with Come and See student some time each week.
2. Pray during *Seeing is Believing* when possible.

VI. Come and See Administrative Team

A. Come and See Instructor - Overall Coordinator for the course.

NOTE: It works best if the pastor can do this.

1. Work with the Come and See Enlistment Coordinator to Recruit trainers and trainees and then prayerfully assign them to teams.

NOTE: Be very selective when choosing your Trainers. Being a Spirit-filled leader is a must!

2. Meet with trainers at the beginning of each new class to remind them of their responsibilities.
3. Prepare for and teach each lesson.
4. Enlist trainers to demonstrate portions of the presentation during class time. (This is a great

help, but not necessary.)

5. Conduct practice sessions in the classroom.
6. Prepare teams to look for Divine Appointments.
7. Prayerfully send your teams into the harvest each week.

B. Come and See Administrative Coordinator

1. Oversee the Come and See Prospecting System.
 - a. Enlist and train workers.
 - b. Coordinate with the Come and See Secretary to have all the materials needed.
 - c. Check to make sure each step is getting done. (One step can throw off all the others.)
 - d. Secure the prospect slip from The Come and See Secretary to use for *Seeing is Believing*
2. Help the Come and See Instructor with any necessary preparation, and make sure the classroom is set up.
 - a. Speakers stand and table
 - b. Table and chairs for each team
 - c. "Living Room" for live demonstrations
3. Prepare for refreshments as desired.
4. Prepare visitation packets for each team.
 - a. Give clear & complete addresses along with directions and or comments about prospect when possible.
 - b. Give good, clean maps of visitation area.
 - c. It is very helpful to prepare a *Seeing is Believing* Notebook that has:
 - 1) Visitation assignments
 - 2) Maps of the visitation area (Make sure it is legal before making copies.)
 - 3) An assortment of well chosen tracts
 - a) Always include several copies of "Confrontation with Truth."
 - b) Always include several copies of "Starting Basic Discipleship."
 - 4) The 1st lesson of ***Inquirer's Bible Study***
 - 5) A New Testament to give to those who might not have one
 - 6) A Constitution of the Church
 - 7) Church Brochures
 - 8) Anything else you think will be helpful
5. Coordinate the departure for *Seeing is Believing*
 - a. As the program gets larger there will be more and more people to coordinate.

- b. There will be times (every week in a large programs) when it will be necessary to adapt for someone who couldn't make it for that night.
- c. Be aware that it is NEVER appropriate to send out an unmarried mixed team of only two members!

C. Come and See Enlistment Coordinator

1. Work with the teacher in identifying the prospects for new trainees.
 - a. Begin several months before a session begins.
 - b. Of course, you will have to determine how many trainers you have in order to determine how trainees you can handle.
2. Begin making contacts and handing out Come and See Information Sheets and Commitment Cards.
 - a. Ask each one to pray about his involvement.
 - b. Be positive and answer all questions transparently.
 - c. If someone doesn't choose to be involved this time don't be discouraged, you will be surprised to see how many say yes the next time, or several sessions later.
3. Make it clear when you need their Commitment Card.
4. Follow up everyone that you contact.
5. A week before the session, work with the Come and See Instructor to assign each Trainee to a Trainer and an Associate Trainer to form a *Seeing is Believing* Team.

D. Come and See Secretary

NOTE: It may be appropriate to have two different people fill this position.

1. Assist the Administrative Coordinator with preparing visits and coordinating the prospecting workers.
2. Collect, grade, and file all of the assignments handed in.
3. Give the Teacher a weekly report of how each trainee is doing.
4. Tabulate the requirements for each trainee by the end of the session.

